GHANA SHIPPERS' AUTHORITY



ANNUAL REPORT

2018

2018 ANNUAL REPORT

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MISSION

To effectively and efficiently protect and promote the interests of shippers in Ghana's commercial shipping sector in relation to international trade and transport logistics.

VISION

To be a world class service organization that ensures for shippers in Ghana quick, safe and reliable delivery of import and export cargoes by all modes of transport at optimum cost.

VALUES

These six key values underpin the organizational culture of

- Integrity
- Excellence
- Teamwork
- Personal Development
- Resilience
- Passion and Commitment



BOARD CHAIRPERSON'S **REVIEW**

The year 2018 marked the end of the Ghana Shippers' Authority's Five-Year Strategic Plan which began in 2014. The ensuing period provided the Authority the opportunity to vigorously pursue its mission to effectively and efficiently protect and promote the interests of shippers in Ghana's commercial shipping sector in relation to international trade and transport logistics.

The Authority relentlessly pursued its core mandate in accordance with the Ghana Shippers' Authority Regulation, 2012 (LI 2190) during the five-year period by providing intensive shipper education, resolving shipper complaints, providing infrastructure to enhance the competitiveness of shippers and applied research for the benefit of shippers and the shipping industry.

In 2018, the Authority waged a campaign against the payment of demurrage by shippers in Ghana with the view of reducing the cost of doing business at the ports. Shippers in Accra, Takoradi, Kumasi and across the country were educated by resource persons from the Authority and other stakeholders on how to reduce and avoid the payment of demurrage.

It is gratifying to know that per available statistics gathered by the Authority, demurrage payments at the country's port reduced from $56.6 million in 2017 to $42.6 million in 2018-representing a 24.70 per cent reduction. This has bolstered the President of the Republic, H.E. Nana Addo Dankwa Akufo-Addo's government's commitment to making the Ports of Tema and Takoradi cost-friendly to businesses.

The bridging of the gap between the north and south of the country in trade facilitation received a further boost with the establishment of a new office of the Authority in Tamale. The Tamale office would greatly complement the presence of the Authority at strategic entry and exit points at Tema and Takoradi ports, Kotoka International Airport, Paga, Aflao and Elubo to facilitate Ghana's transit trade by removing trading bottlenecks for inter and intra-regional trade.

On behalf of shippers, the Authority also negotiated freight and port charges with shipping service providers to ensure that they (shippers) pay competitive prices to enable them stay in business. Notable among these was the negotiation of freight rates for the carriage of Ghana's cocoa for the 2018/2019 cocoa season with the various shipping lines which was historically hosted by Ghana for the first time.

In order to remain relevant to shippers in Ghana and be positioned to address their needs in a dynamic shipping industry, the Authority has developed a Five-Year Strategic Plan (2019-2023). The Strategic Plan has five thematic areas of focus: Stakeholder Relations, Education, Legal and Regulatory Framework, Infrastructure and Logistics and Finance.

The Governing Board of the Authority extends its appreciation to the Ministry of Transport and all other stakeholders in the maritime transport sector, especially shippers, for their cooperation and support in the realisation of the Authority's objectives in 2018.

The year 2019 holds a lot of prospects for the Authority in its quest to providing shipping solutions in pursuance of its Mission "To effectively and efficiently protect and promote the interests of shippers in Ghana's commercial shipping sector in relation to international trade and transport logistics."

God bless our homeland Ghana and make our nation great and strong.

BOARD MEMBERS

1. MS. STELLA WILSON	BOARD CHAIRPERSON
2. MR. JOE FORSON	MEMBER
3. REV. DR. GEORGE DAWSON-AHMOAH	MEMBER
4. MRS. LINDA DENNIS BOATENG	MEMBER
5. MR. JAWOL BINAPADAM ABRAHAM	MEMBER
6. MR. CLEMENT OSEI-AMOAKO	MEMBER
7. HON. NAANA EYIAH	MEMBER
8. MR. PATRICK AMOS POKU	MEMBER
9. MRS. EVELYN ADDEI SARPONG	MEMBER
10. DR. ING. MICHAEL ADJEI ANYETEI	MEMBER
11. DR. KWAME ASAMOAH ADAM	MEMBER
12. MR. PRINCE DOUGLAS ASAMANY	MEMBER
13. MR. ISAAC CRENTSIL	MEMBER
14. MRS. SANDRA OPOKU	MEMBER
15. MS. BENONITA BISMARCK	CEO/MEMBER



MS. STELLA WILSON
BOARD CHAIRPERSON



MS. BENONITA BISMARCK
CEO/MEMBER



DR. KWAME ASAMOAH ADAM
MEMBER



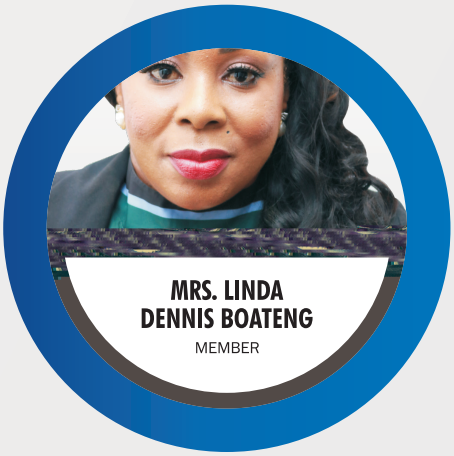
DR. ING. MICHAEL ADJEI ANYETEI
MEMBER



MR. PATRICK AMOS POKU
MEMBER



MR. JOE FORSON
MEMBER



MRS. LINDA DENNIS BOATENG
MEMBER

MR. CLEMENT OSEI-AMOAKO
MEMBER

MR. JAWOL BINAPADAM ABRAHAM
MEMBER

HON. NAANA EYIAH
MEMBER

MR. PRINCE DOUGLAS ASAMANY
MEMBER



FRED ASIEDU – DARTEY
HEAD, FREIGHT AND LOGISTICS



MR. GEORGE GYASI-ADJEI
HEAD, LEGAL, ESTATES & PROCUREMENT



MR. PETER MENSAH – ABRAMPAH
HEAD, FINANCE



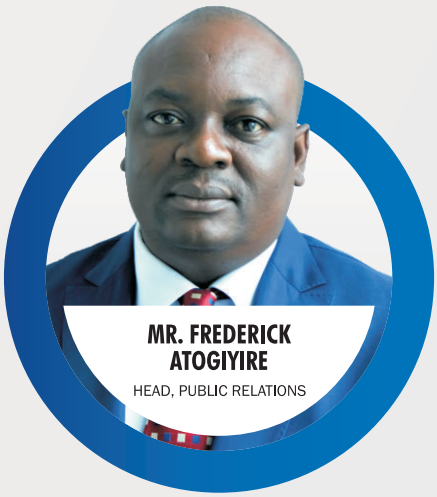
MONICA JOSIAH (MRS)
BRANCH MANAGER, TEMA



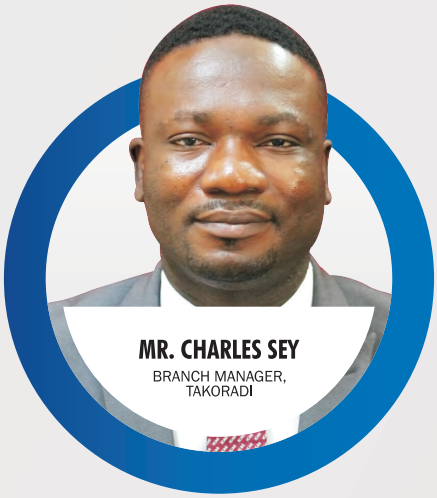
MR. EMMANUEL ARKU
HEAD, RESEARCH, MONITORING AND EVALUATION



MR. EMMANUEL KWARTENG
BRANCH MANAGER, KUMASI



MR. FREDERICK ATOGIYIRE
HEAD, PUBLIC RELATIONS



MR. CHARLES SEY
BRANCH MANAGER, TAKORADI

EXECUTIVE SUMMARY



GSA wins Industry Leadership Award

The World Trade Organization (WTO) downgraded its anticipated growth outlook for global trade from the earlier 4.4% to 3.9% for the year 2018. The 3.9% growth for 2018 projects a significant decrease from the growth rate of 4.7% recorded in the year 2017.

The downgrade is attributable primarily to accumulating risks from trade tensions between the major trading partners of the USA and China coupled with tighter credit conditions.

On the perspective of maritime trade, the United Nations Conference on Trade and Development (UNCTAD) projected an expansion in seaborne trade at 4.0% for 2018. During the year under review, most carriers benefited from cost savings accruing from the rising Liner Shipping consolidation through mergers, acquisitions and alliances which characterized the year 2017. Freight-rate levels and transport costs showed less volatility as seen in the past, guaranteeing stability for import and export businesses.

On the national front, the year 2018 recorded an increase in cargo throughput by



Forum on Paperless Port Review

approximately 8.0% compared to 2017. The import and export trade volumes for 2018 increased by 1.2% and 24.6% respectively compared to 2017. Total transit/transshipment trade volume increased by 0.2% in 2018 compared to 2017.

The Ghana Shippers' Authority (the Authority) continued to vigorously pursue its core mandate of promoting and protecting the interests of Ghanaian shippers during the year 2018. This was implemented through its maritime infrastructure projects, freight rate and tariff negotiations, research and development of innovative products for the benefit of shippers, shipper education programmes, the collation and analysis of maritime data as well as participation in national and international maritime transport seminars and conferences.

During the period under review, the Authority organised a forum on the one-year review of the Paperless Port project for stakeholders in the shipping industry at the Ghana Shippers' House. The Forum was aimed at creating a platform for importers, exporters, transporters, freight forwarders, terminal operators, shipping lines/agents, systems managers, the business community and the shipping public to assess the performance of the Paperless Port project implemented a year ago, review its achievements and challenges and make necessary recommendations to improve its effectiveness.

Globe Productions in collaboration with the Authority and Graphic Business, during the year under review organised the second edition of the Ghana Shippers Awards on 22nd June, 2018 at the Movenpick Ambassador Hotel in Accra. It was to reward and acknowledge deserving shippers as well as shipping and logistics service providers for their contributions to the growth of the shipping industry.

The Authority assisted in gathering the necessary information and data for selecting the deserving awardees in the various categories of the Shippers Awards 2018. A total of 64 awards were given on the night with 19 awarded to importers and exporters for their significant contribution to the growth of the trade and transport sector.

In the Authority's effort to make Ghana's transit corridor the preferred choice for shippers in landlocked countries, it organized a sensitization workshop for transit truck drivers on road safety issues at the forecourt of the Black Star Line building in Tema, during the



Second Ghana Shippers' Awards



Sensitisation workshop for transit truck drivers

review period. The purpose of the workshop was to afford participants a better understanding about the road safety situation in Ghana, the spot fine regime, what constitutes drunk driving, its implications and sanctions, the regulations on axle load control and its implementation.

In collaboration with the Cocoa Marketing Company (CMC), the Authority negotiated the freight rates and conditions of shipment of Ghana's cocoa for the 2018/2019 cocoa season with shipping lines. The three-day negotiation conference, which took place in Ghana for the first time, saw freight rates to all destinations across the world reduced by 9.4 per cent with some other benefits accruing to the country.

In line with efforts at establishing a Council for Port Transport Unions the Authority during the period under review commenced engagements with the various stakeholder transport groups involved in the transit trade. They included Ghana Haulage Transport Owners Association (GHATOA), Ghana Haulage Transport Drivers Association (GHTDA), Ghana Private Road Transport Union (GPRTU) and Haulage Transport Drivers and Training Centre Gh. Ltd. The proposed Council for Port Transport Unions would among others serve as a united front for transport owners and drivers to engage stakeholders in and outside Ghana's maritime industry on issues affecting their trade.

The Authority in collaboration with the French Embassy organized a six (6) week French proficiency training session for freight forwarders which commenced on 20th June, 2018. Freight forwarding bodies that benefitted from the training program were the Ghana Institute of Freight Forwarders (GIFF), Association of Customs House Agents of Ghana (ACHAG) and Customs Brokers Association of Ghana (CUBAG).

The Authority through the Ministry of Transport continued with efforts to secure a strategic partner for the Boankra Inland Port project. During the period under review, a bidders' conference was organized and hosted by the Authority following the issuance of the Request for Proposal (RfP) documents to six (6) out of the seven (7) qualified firms. The Conference was to present the bidders the opportunity to seek clarification on the bid documents as well as the draft concession agreement.

During the period under review, the Authority in collaboration with the Ghana Journalists



Boankra Inland Port Bidders' Conference



Maritime Seminar for Journalists

Association (GJA) organised the sixth Maritime Seminar for journalists on 4th September, 2018. It was under the theme, "Contemporary Trends and Developments in Ghana's Shipping Industry". The seminar sought to build the capacity of journalists and improve their knowledge on shipping issues to enable them give accurate reportage in the media to shippers and the general public.

As part of efforts to create awareness on how importers could avoid or reduce the amounts paid on demurrage, the Authority during the period under review organised four (4) seminars on how to avoid demurrage for members of the Ghana Union of Traders Associations (GUTA) and the Association of Ghana Industries (AGI), both in Accra and the shipping communities in Takoradi and Kumasi. Resource persons were drawn from within the Authority, SOAAG, GRA Customs, GPHA and GIFF to give expression to the industry-wide approach to tackling the problem of demurrage.

During the period under review, the Authority organized meetings for the Shipper Committees in the ten regions of Ghana with each of the Committees meeting four times. Some of the issues that were discussed included progress report on the Boankra Inland Port project, follow up on Government's decision on the establishment of a Cashew Development Authority, Paperless Clearance System, implementation of Cargo Tracking Note, fumigation of containers at the ports, implementation of EasyPass by the Ghana Standards Authority, activities and roles of the Marine Police, African Continental Free Trade Agreement among others.

In fulfilment of its mandate as enshrined in L.I. 2190, the Authority had engagements with the Ghana Ports and Harbours Authority (GPHA) to negotiate its tariffs for the year 2018. It took three rounds of negotiations for the two parties to agree on rates which came into effect from 1st May, 2018. After prolonged discussions on the increment in tariff proposal of the Port Authority, both parties eventually came to a consensus.

Similarly, in fulfilment of its statutory obligation of negotiating charges of shipping service providers, the Authority held a meeting with Aviance Ghana Limited during the review period to negotiate their proposed tariff increase. Aviance proposed an increase in import cargo Handling Charge due to the general increase in cost of fuel and increases in other overhead costs. In arriving at the decision on the proposed increase, the Authority was guided by the fact that the proposed increase was less than the rate of inflation.



Demurrage seminar for GUTA members



A group photo after the signing ceremony with the Burkina Shippers' Council in Ouagadougou

To facilitate transit trade on the Ghanaian corridor, the Authority during the period review signed a Memorandum of Understanding (MoU) between its Burkinabe counterpart, Burkina Shippers' Council (CBC) and Niger Shippers' Council.

As part of efforts to extend its services to the doorsteps of shippers across the country, the Authority on 13th March, 2018 inaugurated its Tamale office at Gumbihini in Tamale. In an address, the Authority's Chief Executive, Ms Benonita Bismarck expressed great pleasure at the fruition of the plan to set up an office in Tamale which had been on the Authority's drawing board for quite some time. She noted that this was in consonance with the Authority's mandate and would enable the Authority better serve shippers in the three northern regions, in promoting and protecting their interests as they engage in international trading activities.

As part of its collaboration with relevant stakeholders, the Authority has instituted quarterly meetings to create a forum for the discussion of critical trade and transport industry issues. During the review period, the Authority met with the Ghana Institute of Freight Forwarders (GIFF), the Customs Brokers Association of Ghana (CUBAG), Association of Customs House Agents of Ghana (ACHAG) and the Ship Owners and Agents Association of Ghana (SOAAG).

Some of the issues that were discussed were challenges confronting the Paperless Port project, review of tariff structure, administration of Uncleared Cargo List (UCL) and issues regarding demurrage and damaged containers.

The Authority continued to embark on its Outreach/Shipper Visitation drive in order to get first-hand information on some of the challenges that importers and exporters face in the course of their business transactions. Some of the challenges recorded during the visits include high demurrage costs which affect the cost of production, port rent and demurrage free days, pilfering by dock labour gangs during clearance, high import duty as well as high charges by clearing agents. Areas visited during the period under review included Accra and Tema metropolises, Western, Ashanti, Eastern and Volta Regions.

The global nature of ocean shipping compels the Authority to participate in international meetings, conferences and workshops. During the period under review, the Authority participated in the 11th General Assembly of the Union of African Shippers' Councils (UASC) in Burkina Faso, the extra ordinary session of



Meeting with Executives of GIFF



Industry Leadership Award

the Union of African Shippers' Councils' (UASC) Steering Committee in Cameroon among others.

The Authority was adjudged winner of the Industry Leadership Award of the Year 2018 for the shipping and logistics sector at the maiden edition of the Ghana Business Awards held on 27th October, 2018 in Accra.

In a citation accompanying the Award, the Authority was commended for embarking on a nation-wide education campaign to shippers on the introduction of the Paperless Port project. The Award also recognised the significant contribution of the Authority towards sensitising shippers to avoid the payment of demurrage at the country's ports.

Staff training and development continued to receive prime attention in accordance with the Authority's Human Resource strategy. During the period under review, a Shipper Services Officer gained admission to pursue a Master's Programme in Humanities – IMO Law Institute, Malta. A Senior Human Resource Officer also participated in a training programme on Handling Casual and Contract staff held by Ghana Employers Association.

It is envisaged that the above achievements would spur the Authority on to realize its plans and programmes for 2019 and ultimately contribute to the attainment of the Authority's vision of being a world class service organization that ensures for shippers in Ghana quick, safe and reliable delivery of import and export cargoes by all modes of transport at optimum cost.

SERVICE TO SHIPPERS



A cross-section of participants at a seminar on how to avoid payment of demurrage

SHIPPER COMMITTEES

The Authority established the Shipper Committees in 1994 as a means of bringing its activities closer to shippers in Ghana. These Committees which comprise importers and exporters ranging from small scale to industrial giants meet regularly to discuss common shipment challenges affecting their businesses. Presently, there are ten Shipper Committees, one in each of the ten regions of Ghana.

During the year under review, each of the Committees met four times. Various shipment and trade issues discussed at the meetings include:

- Progress Report on the Boankra Inland Port project;
- Grading of land for freight park at Akatakyiwa;
- Implementation of Cargo Tracking Note;
- Fumigation of containers and cargo at the ports;
- Paperless Clearance System;
- Standards on Export and Import Certifications;
- Implementation of EasyPass by the



Shippers receiving education on Customs warehousing regime

Ghana Standards Authority;

- African Continental Free Trade Agreement;
- Government's One District One Factory initiative;
- Evaluation of ECOWAS Common External Tariffs;
- Takoradi Port Expansion Project;

100th Meeting and 20th Anniversary of the Greater Accra Regional Shipper Committee (GARSC)

During the period under review, the Greater Accra Regional Shipper Committee (GARSC) held its 100th meeting and commemorated its 20th Anniversary at the Ghana Shippers' House on 28th March, 2018.

The meeting was held in two (2) parts with the first entailing presentations on "Cost Components involved in the Clearance Process" by resource persons from the Ship Owners and Agents Association of Ghana (SOAAG), Ghana Ports and Harbours Authority (GPHA) and the Ghana Revenue Authority – Customs Division.
The Sub-committees presented reports on their activities and programmes for 2018.

Part two saw the celebration of the 20th Anniversary and a milestone of the 100th meeting. Chairpersons of the other nine (9) Regional Shipper Committees and the Authority's Chief Executive graced the occasion.

SHIPPER EDUCATION

Over the years, the Authority has been providing relevant information and education to importers and exporters to empower them to manage their businesses more effectively and efficiently.

The Authority's education programmes are not limited to only shippers but include stakeholders within the trade and shipping community whose activities directly or indirectly affect the businesses of the shippers. The education programmes have often related to issues on the port clearing process, port development, marine insurance, import and export financing among others. During the year under review, the Authority held several education programmes across the country for shippers and stakeholders including the following:

- *Campaign on avoidance of payment of demurrage cost*

As part of efforts to create awareness on how importers could avoid or reduce the amounts paid on demurrage, the Authority during the



Education campaign on avoidance of payment of demurrage cost for shippers in Kumasi



Education campaign on avoidance of payment of demurrage cost for GUTA members

year under review put together four seminars.

The seminars were held for the members of the Ghana Union of Traders Associations (GUTA) and the Association of Ghana Industries (AGI), both in Accra and the Shipping Community in Western and Ashanti Regions in Takoradi and Kumasi.

Resource persons were drawn from within the Authority, SOAAG, GRA Customs, GPHA and GIFF to give expression to the industry-wide approach to tackling the problem of demurrage.

- ***Forum on Paperless Port Review***

During the period under review, the Authority organised a forum on the one-year review of the Paperless Port project for stakeholders in the shipping industry at the Ghana Shippers' House on 7th November, 2018. It was organised under the theme "One Year of Paperless Port System: Review of Achievements, Challenges and Way Forward".

The Forum was aimed at creating a platform for importers, exporters, transporters, freight forwarders, terminal operators, shipping lines/agents, systems managers, the business community and the Shipping Public to assess the performance of the Paperless Port project implemented in September 2017, review its achievements and challenges and make necessary recommendations to improve its effectiveness.

The Authority invited various stakeholders in the shipping industry to the Forum. Representatives from the Ghana Ports and Harbours Authority (GPHA), Ghana Institute of Freight Forwarders (GIFF), Ghana Union of Traders' Associations (GUTA), Ship Owners and Agents Association of Ghana (SOAAG), Ghana Community Network System (GCNet), West Blue Consulting, Ghana Revenue Authority-Customs Division, Importers and Exporters Association of Ghana, students from the Regional Maritime University, Borderless Alliance, Association of Customs House Agents, Ghana (ACHAG), Food and Beverages Association of Ghana (FABAG) and other companies attended the Forum.

- ***EasyPass Breakfast Meeting***

During the period under review, the Authority as part of its sensitization activities for shippers organized a breakfast meeting on 30th May, 2018, for shippers and members of the Greater Accra Regional Shipper Committee (GARSC) on the newly implemented EasyPASS programme. Country Manager, Government Service &



EasyPass Breakfast meeting



Seminar on the Harmonization of the HS Code and Mining list

International Trade (GSIT) for Bureau VERITAS made a presentation on the EasyPASS programme. She disclosed that the Bureau VERITAS was appointed by the Ghana Standards Authority to implement the Ghana EasyPASS programme in Ghana and the objective is to fast track clearance on arrival in Ghana, protect the consumer and the environment and prevent the importation of unsafe, sub-standard and or counterfeit goods.

- ***Seminar on the Harmonization of the HS Code and Mining list***

In line with efforts to continuously engage stakeholders in addressing current issues in the shipping industry which affect their businesses, the Authority on 26th July, 2018 organised a seminar for members of the Ghana Chamber of Mines on the theme: "Harmonising the Mining List, HS Code and the Common External Tariff (CET) and the Avoidance of Demurrage".

An Assistant Commissioner of the Ghana Revenue Authority - Customs Division, Mr Yaw Boakye Agyeman in a presentation said his outfit is working on harmonising the current Mining List which is defective and causing operational difficulties between Customs and mining companies. He said the proposed features of the revised Mining List will among others ensure that items on the list are arranged in numerical sequence for ease of reference.

The Authority's Head of Freight and Logistic Department made a presentation on the causes of demurrage and ways to avoid or minimise it.

- ***Exporters' forum for shippers in the Northern Region***

During the period under review the Authority organised a one-day sensitisation exporters' forum under the theme "Export Procedures for Non-Traditional Exports" for shippers in the Northern Region in Tamale on 3rd October, 2018.

The forum was necessitated by concerns raised by shippers during shipper visitations and outreach by the Authority in the northern part of the country on the need for cost-effective means of shipment of their exports.

Representatives from the Authority, Damco Logistics Ghana, the GRA-Customs Division and Ghana Export Promotion Authority (GEPA) took the shippers through shipment processes and procedures.

Several shippers who export baskets, smocks, artefacts and other Non-Traditional Exports (NTEs) attended the event.



Exporters' forum for shippers in the Northern Region



Seminar for shippers on Hazardous and Electronic Waste Control and Management

Education programmes for Shipper Committees

During the period under review, the Authority organised educational programmes for members of all the ten Regional Shipper Committees as well as stakeholders of the shipping community on varied topics such as:

- Benefits of the Exim Bank on Trade financing for shippers;
- The importance of a healthy body and mind to the shipper;
- Standards on Import and Export Certifications in Ghana;
- The ECOWAS Trade Liberation Scheme;
- Freight Forwarding: A Stress-Free Way of Getting Your Goods onto the International Market;
- Opportunities in the 'One District, One Factory' policy by Government;
- Evaluation of ECOWAS Common External Tariff;
- Keeping financial records;
- Quality Export Management.

Publications

The Authority has over the years used publications to support its shipper education activities especially its flagship publication-Shipping Review- to educate the trade and shipping community and the general public on varied subject matters.

During the period under review, four editions of the Shipping Review were produced and distributed among players in the trade and shipping community as well as the academia.

The Maritime Trade and Transport Digest, a publication of the Authority on maritime statistics for purposes of research for the business and shipping community and the academia was also published during the year under review and distributed to stakeholders.

Authority wins Industry Leadership Award

The Authority was adjudged winner of the Industry Leadership Award of the Year 2018 for the shipping and logistics sector at the maiden edition of the Ghana Business Awards held 27th October, 2018 in Accra.

In a citation accompanying the Award, the Authority was commended for embarking on a nation-wide education campaign to shippers on the introduction of the paperless port project. The Award also recognised the significant contribution of the Authority towards



The CEO of the Authority (2nd left) receiving the plaque for the Industry Leadership Award



Inauguration of Tamale Office

sensitising shippers to avoid the payment of demurrage at the country's ports.

The Authority was also commended for its maritime infrastructure projects such as the Boankra Inland Port, Takoradi Logistics Platform, warehouses in Tema, etc.

The Ghana Business Awards is an initiative that recognises and rewards excellence across all sectors of industry in Ghana. The purpose of the Awards is to reward businesses that have played a defining role in moving their industry forward and have demonstrated achievements across wide criteria including sustainability, operational excellence, innovation and others.

Inauguration of the Tamale Office

As part of efforts to extend its services to the doorsteps of shippers across the country, the Authority on 13th March, 2018 inaugurated its Tamale office at Gumbihini in Tamale.

In her welcome address, the Authority's Chief Executive expressed great pleasure at the fruition of the plan to set up an office in Tamale which had been on the Authority's drawing board for quite some time. She noted that this was in consonance with the Authority's mandate and would enable the Authority better serve shippers in the three northern regions in promoting and protecting their interests as they engage in international trading activities.

ASSISTANCE TO SHIPPERS

Shipper Enquiries

During the period under review, the Authority received and responded to enquiries, questions and comments from shippers and the general public on issues such as Estimated Time of Arrival (ETA) and Estimated Time of Departure (ETD) of vessels, tracking of vessels, haulage costs and location of some Shipping/Line Agents. There were also enquiries about Ghana Revenue Authority's (GRA) Cargo Tacking Note (CTN), location of GRA's Tax Stamp affixing facility, negotiated freight rates, deconsolidation charges as well as enquiries on export processes for some commodities.

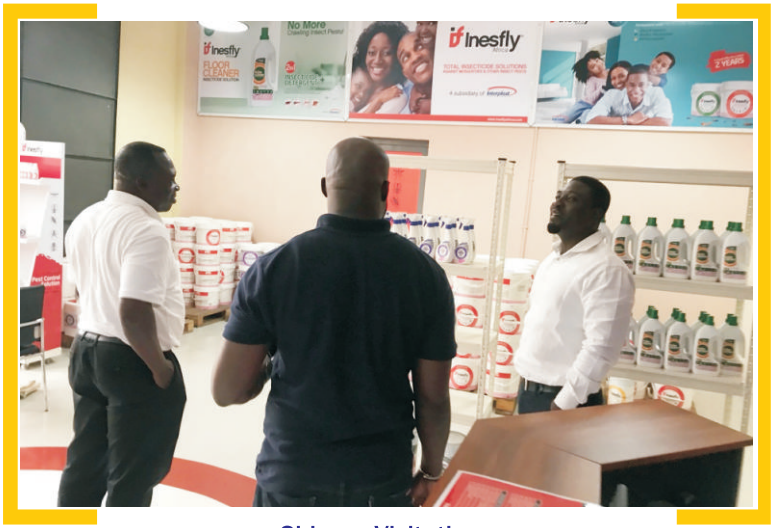
These enquiries were made by visits to the Authority's offices or through telephone calls or e-mails and received prompt responses.

Resolution of Shipper Complaints

During the period under review, the Authority received and investigated a total of one hundred one (101) shipper complaints. Out of these, eighty-one (81) of the complaints were resolved while the rest were at various stages



Shipper Visitations



Shipper Visitations

of resolution.

The complaints include high charges, container detention fee, poor service delivery, delayed Letters of Credit, overcharges, container deposit refund, delay in delivery of cargo, demurrage, stranded hauliers, blacklisting impasse and delays at Excise Tax Stamp Affixing Centre.

Shipper Complaints and Support Units

The Authority has established five Shipper Complaints and Support Units (SCSUs) at strategic points of the country's entry points- Ghana Air Cargo Centre at the Kotoka International Airport, Elubo border, Takoradi Port (Takoradi Container Terminal), the Aflao and Paga Borders- in order to provide real-time assistance to shippers who use those points and find solutions to challenges confronting them in the course of their business transactions.

During the period under review, the Authority provided assistance and resolved problems and challenges including: police, customs and immigration harassments, documentation challenges, illegal charges, axle weighing bridges challenges among others.

- ***Opening of Shipper Complaint and Support Unit at Akanu Joint Border Post***

During the period under review, the Authority opened its office at the Akanu joint Border Post to enable it provide the needed assistance to shippers who traverse the border for trade purposes.

The opening of the office followed the official commissioning of the border by the Presidents of Ghana and Togo in October, 2018. It is expected that the border post would strengthen the movement of people, goods and services, increase intra-regional trade, reduce trade and logistics costs, improve cross-border security and serve as an avenue for information sharing.

ENGAGEMENT WITH TRADE ASSOCIATIONS

During the period under review, the Authority interacted with members of some Trade Associations to find out about their operational challenges and how the Authority could be of support to them. The interaction was part of the Authority's efforts at creating a platform for mutual consultation, meeting and interacting with the Associations with the view to inquiring of their needs at first hand.

Some of the Associations visited include:

- Sea Freight Pineapple Exporters of Ghana (SPEG);
- Greater Accra Art and Craft Dealers Association (GAACDA);
- Cement Manufacturers Association of Ghana (CMAG)



Meeting with CMAG



Shipper Visitations

- Greater Accra Handicraft Producers Association
- Ghana Union of Trade Association (GUTA)
- Ghana National Chamber of Commerce
- Ghana Electrical Dealers Association (GEDA)

The issues raised by the associations included the following;

i. Demurrage and its effect on cost of clearing;
ii. increasing port charges;
iii. Inadequate security at the hopper operations area;
iv. Implementation of Cargo Tracking Note;
v. implementation of fumigation of containers.

SHIPPER VISITATION

The Authority, during the period under review, continued to embark on its Outreach/Shipper Visitation drive in order to get first-hand information on some of the challenges that importers and exporters face in the course of their business transactions. Locations and shippers that were visited include:

Accra Metropolis: Inestfly Ghana Limited, Mobile Phone and Accessories Dealers Association, SMT Ghana, Kimo Ghana among others

Tema Metropolis: Dynatech Company Limited, Metallex Limited, XO Trading Limited, Coca-Cola Bottling Ghana Limited, Delta Paper Mill, Aluworks Limited, Air Liquide Ghana Limited, Kasapreko Company Limited and Lion Aluminum Products Limited.

Takoradi and Cape Coast Metropolises: Notable among the shippers visited were Twifo Oil Plantation, Glico Roofing Sheet Co. Ltd, Vans Home Accessories, Fighart Marbles and Granites, Abyenica De Italia, Jan De Nul, Western Diamond Cement, Movis Ghana and GE Oil and Gas company limited, Italian home, Allmix Ventures, Enough Grace, Ahinful Ventures and Tywford Ghana Limited.

Kumasi Metropolis: Some of the shippers visited include Logs & Lumber, Specialised Timber Products Ltd, Kumi& Co Company Ltd, Wood Pillar Company Ltd and Olam Cocoa Processing Company.

Some of the concerns raised by shippers during the visits to the metropolises include:

- High demurrages, which affect the cost of production;
- Port rent and demurrage free days;
- Pilfering by dock labour gangs during clearance;
- Slowdown of business activities;
- High import duty as well as high charges by clearing agents;



Outreach to Nandom and Lawra



Outreach to Sampa area which is close to La Cote d'Ivoire

programmes across various locations in the country.

The outreach programmes are aimed at sensitising shippers and stakeholders on the role and activities of the Authority, boosting membership of Regional Shipper Committees through identification, invitation of potential members, re-inviting absentee members to attend meetings and also identifying transport and logistics challenges of shippers with respect to their import and export activities.

- Agents refusal to provide receipts issued to them after paying duty;
- Majority of vehicle importers complained of high duties at the port;
- Importers of spare parts and outer covers stressed on high terminal charges which have direct impact on their pricing and the patronage of goods;
- Inadequate gangs for unstuffing of containers;
- Interception of trucks at exit gates of ports;
- Seizure of used fridges;
- Fluctuations in Exchange Rates;
- Extortion of monies and items by Customs Officials and representatives of government agencies at the point of clearance in the inland container depots (ICDs)/terminals.
- Delays in issuance of CCVR by Customs.

SHIPPER OUTREACH

In the Authority's quest to extend its services to shippers operating in areas not frequently visited, during the year under review, it embarked on outreach

Some of the places visited during the period under review include:

- Eastern and Volta Regions: The areas visited include Nsawam Adoagyiri Municipal Assembly, New Juabeng Municipal Assembly, Suhum Municipal Assembly, Birem Central Municipality, Hohoe Municipal Assembly, Ho West Municipal Assembly, Ketu South, Akatsi North, Akatsi South, Keta and Central Tongu Districts.
- Outreach/Visitations to the hinterlands of the Ashanti Region including Sampa, a border town close to La Cote d'Ivoire and Upper West Region to areas including Nandom and Lawra Districts and Hamile border.



Meeting with Arts and Craft dealers

CONTRIBUTION TO MARITIME INFRASTRUCTURE



Boankra Inland Port Bidders' Conference

BOANKRA INLAND PORT (BIP)

Bidders' Conference

Following the issuance of the Request for Proposal (RfP) documents to six (6) out of the seven (7) qualified firms listed below, a bidders' conference was organized and hosted by the Authority on 16th August, 2018. The Conference was to present the bidders the opportunity to seek clarification on the bid documents as well as the draft concession agreement.

Shortlisted Firms

No.	Lead Firm/ Company	Associate Company	Country of Origin of Lead Firm
1.	APM Terminals		Ghana
2.	Stockbridge Co. Ltd		Ghana
3.	Aecom Professional Services Ltd		Ghana
4.	Thames Engineering Construction		UK
5.	Afum Quality Ltd		Ghana
6.	Africa Rail		Ghana
7.	Aciusa/Vitala	Vitala Group Consortium	Ghana



Artist impression of the Boankra Inland Port

Africa Rail withdrew from the process and accordingly did not pick up the RfP documents.

Further to the above, an opportunity was created for all interested bidders to visit the Inland Port Project site at Boankra on 17th August, 2018. Apart from the Electronic Data Room that was created for the bidders, a Physical Data Room was also created within the Ghana Shippers' House for those who preferred to access physical documentation on the project.

The Ministry of Transport constituted an evaluation team which included the BIP Project Director and the Head of Freight and Logistics, from the Authority. The Committee convened from 24th to 27th October, 2018 for the evaluation of the bids.

The Technical evaluation covered five broad categories namely: bid submission documents, bid security, construction plan, design and engineering plan and operations and maintenance plan

At the end of the technical evaluation, all six firms attained the pass mark of 80 per cent, consequently, their financial proposals were also duly opened and evaluated. To provide further clarity on their proposals, each of the six bidders was given the opportunity to do a presentation to the Evaluation Panel

The Panel's report is being finalized for the Hon. Minister of Transport, following which final negotiations will be held for the award of contract.

Courtesy Call on Asantehene

On 11th April 2018, a delegation from the Ministry of Transport and the Authority paid a courtesy call on the Asantehene, Otumfuo Osei Tutu II, to among other things inform him about the government's plans to revamp the Boankra Inland Port (BIP) project.

The delegation included the Minister for Transport, Hon. Kwaku Ofori Asiamah, the Chief Director and the Public Relations Manager of the Ministry. The Authority was represented by two (2) Board Members, the Chief Executive, the BIP Project Director, the Head of Legal and Estate Department and the Kumasi Branch Manager.

The Honourable Minister informed the Asantehene about the on-going procurement process to select an investor to develop the BIP. The Asantehene expressed concern about the delay in the establishment of the BIP project and called for coordination between the Ministries of Transport and Railways for a smooth implementation of the project.

The Authority's delegation also visited the Boankra township to interact with the traditional rulers.

BUSINESS UNITS

Takoradi Shippers' Centre (TSC)

During the period under review, Ivory Finance, a



Takoradi Office



Ghana Shippers' House

sister company of Phoenix Insurance Company, which was occupying part of the vacant office space on the ground floor of the Takoradi Shippers' Centre vacated the office. A few companies expressed interest in the office space. Their proposed rent rates were however not competitive.

The Authority hanged banners at vantage points in the city as part of efforts to advertise the available office space. This has attracted quite a number of prospective clients to the TSC.

There were some challenges with the TSC including concerns about delays in servicing fire extinguishers and the generator set, leakages during and after rainfall as well as peeling off of some mosaic tiles. New air conditioners were installed in the Committee Room and some faulty air conditioners in some offices are yet to be replaced.

Request for renovation of the entire facility has been made and work will commence as soon as the procurement process is concluded.

The conference facilities at the TSC were patronized one hundred and forty-four (144) times during the period under review. The conference hall was hired seventy-three (73) times and the Committee Room, seventy-one (71) times during the period under review. This was an improvement on the one hundred and six (106) events held at the Centre during the year 2017. During the period, the Authority supplied 300 brand new conference chairs to furnish the TSC conference facilities.

Ghana Shippers' House

During the period under review, the Ghana Shippers' House (GHaSH) attained full occupancy after the finalization of a Tenancy Agreement with the Ghana Revenue Authority (GRA) which acquired office space totaling about 1,300 sqm.

The M.T. Addico Conference Hall of the GHaSH hosted the 39th Annual Council Meeting of the Port Management Association of West and Central Africa. The event afforded the Authority the opportunity to put to use all the facilities of the Conference Hall. Some gaps were noted that need remedial action in order to host events of similar magnitude in future.

In total, conference facilities of the (GHaSH) hosted sixty-eight (68) events during the year under review.

Warehousing Monitoring

The Authority also signed a tenancy agreement with Available Care Ghana Ltd to occupy three of the warehouses in Tema for a period of ten (10) years. As part of the agreement, the company will pre-finance the renovation of the warehouses allocated to it.



Authority's warehouses in Tema

The monitoring of the Authority's warehouses in Tema continued on a regular basis during the period under review. Some of the issues that were observed included malfunctioning security lights, exposed wiring at the gate and issue of squatters in one of the warehouses. The issues have been duly noted and are receiving the needed attention.

During the period under review, the Authority leased two of the warehouses, which were formerly occupied by DHL to Hover Water Ghana for 25 years and signed a two-year agreement with the company. As part of the agreement, the company was to renovate the warehouses to operate a ferry vessel from Tema to Lagos.

The company was however not able to secure the needed funding for the project to take off.

Akatakyiwa Freight Park

The Authority started the process of registering its parcel of land at Akatakyiwa for title. As at the end of the period under review, schematic drawings as well as the bill of quantities had been secured to commence the procurement process for construction works to begin.

It is expected that construction will commence in 2019.

Ghana Community Network (GCNet)

The Ghana Integrated Cargo Clearing System (GICCS) was monitored during the period under review and found to be functioning well.

General back-up of all data was done twice a week, particularly cargo manifests and Declarant Data from GCNet and others.



Site for proposed Akatakyiwa freight park

FREIGHT, LOGISTICS AND RESEARCH



2018/2019 Cocoa Freight Negotiations

NEGOTIATION OF CHARGES AND FREIGHT RATES

The negotiation of freight and port charges on behalf of shippers has over the years resulted in cost savings and payment of competitive rates by shippers. During the year under review, the Authority in line with the Ghana Shippers' Authority Regulations LI 2190 (2012) negotiated the charges of some shipping service providers including:

Cocoa freight negotiations

During the period under review, the Authority met with the Cocoa Marketing Company (CMC) to discuss strategies for the 2018/2019 cocoa freight negotiations.

The Authority collaborated with the CMC to successfully negotiate the freight rates and conditions of shipment of Ghana's cocoa with the various shipping lines for the 2018/2019 cocoa season. The

negotiations were held in Ghana, for the first time from 26th to 28th September, 2018

The freight rate of cocoa beans was reduced by 9.4 per cent to all destinations across the world for the 2018/2019 cocoa season. The BAF was however increased from 20 per cent to 25 per cent at the end of the negotiation due to the recent hike in oil prices and other related carrier charges.

Summary of Negotiated Rates for the Shipment of Cocoa for the 2017/18 Season

	Type	UK (£)	BAF	N. Continent (€)	BAF	Med. Europe (€)	BAF	Far East ($)	BAF
Final Rates for 2018/19 Cocoa Season	Bagged / Bulk	35	20%	48	25%	54	25%	*86/91	25%

* - This includes BAF

Ghana Ports and Harbours Authority

In fulfilment of its mandate as enshrined in L.I. 2190, the Authority had engagements with GPHA to negotiate its tariffs for the year 2018.

According to GPHA, the tariff increases had become necessary to enable it restore actual values to recover operational costs as no such increases had occurred since 2015.

It took three rounds of negotiations for the two parties to agree on rates that will be applied from 1st May, 2018.

CUBAG and GIFF

The Authority, during the review period, negotiated the Charges of the Customs Brokers Association of Ghana (CUBAG) and a new tariff item on Indirect Delivery operations involving Bulk-In Bag-Out (BIBO) as part of Schedule 4 - Receipt and Delivery Charges of the Ghana Ports and Harbours Authority.

The negotiation of the charges of the Ghana Institute of Freight Forwarders was deferred to the first quarter of 2019, as the proposal from GIFF was not submitted by the close of the fourth quarter.

Aviance Ghana Limited

To fulfil the statutory obligation of negotiating charges of shipping service providers, the Authority held a meeting with Aviance Ghana Limited, during the review period to negotiate their proposed tariff increase.

Aviance proposed an increase in import cargo Handling Charge from US$ 0.17/kilo to US$0.18, due to the general increase in cost of fuel by 5% and increases in other overhead costs, which was agreed.

In arriving at the decision on the proposed increase, the Authority was guided by the fact that the proposed increase was less than the inflation rate. The Authority also requested that the implementation date (1st February, 2018) be deferred to 1st March, 2018 to enable it provide adequate notice to the market on the proposed increase. Shippers were subsequently notified of the increase and the effective date of implementation.

Port Costs Review

In March 2018, the Economic Management Team (EMT) of Government tasked a Committee chaired by the Ghana Shippers' Authority (GSA) to identify all the charges directly (by Government) and indirectly (by all other agencies/players, including 'clearing agents') that feed into and determine the overall cost of doing business at Ghana's ports.

On submission of the Committee's Report to the Office of the Vice President, the GSA and



2018/2019 Cocoa Freight Negotiations

GPHA were tasked to urgently undertake a study of the neighbouring ports for a comprehensive report and appropriate recommendations.

In light of the above, two (2) teams comprising staff from the GSA and GPHA were constituted to first undertake the study in the Abidjan Port (La Cote d'Ivoire) and Lome Port (Togo) simultaneously from October 28, 2018 to November 3, 2018.

The data gathered from Lome and Abidjan Ports are currently being analysed with specific scenarios for five high value cargo, for purposes of determining the percentage of cargo clearance costs attributable to Government taxes, MDA Levies, Shipping Agency charges, Port Charges and Clearing Agents' Fees.

RESEARCH

The Authority continued its work on two (2) out of the three (3) research proposals planned for the year 2018. These were:

a) Effects of Terminal Handling Procedures on the Cost of doing business at the ports; and
b) Impact of Border Crossing formalities on Perishable cargoes.

These studies are intended to equip the Authority for the education of Shippers and Customs House Agents on the best practices in cargo clearance process at the various off-dock terminals at the seaports and to come out with recommendations in addressing the challenges faced by shippers when crossing the borders with perishable cargoes. Work on the third study on "Double Payments in Consolidation Charges and its Impacts on Shipping Cost", has been re-scheduled for 2019.

Demurrage and Rent

During the period under review, the Authority generated data on container demurrage and rent payments made by shippers at the country's ports. Total container demurrage and rent payments for January - September 2018 at the ports of Tema & Takoradi were USD56.6 million and GHC33.6 million respectively.

Cargo Dwell Time

The period of January - September 2018 recorded an average Cargo Dwell Time of fourteen (14) days for the ports of Tema & Takoradi combined, indicating an increase of 1 (one) day compared to the same period in 2017 (13 days). Comparative analysis is shown in Table 3 below;

PORT SURVEY AND REPORTING

During the period under review, the Authority

Table 3. Comparative Average Cargo Dwell Times for 1st three quarters of 2018 and 2017

Cargo Type	Average Dwell Time (No. of Days) JAN – SEPT 2018	Average Dwell Time (No. of Days) JAN- SEPT 2017
Containerized Cargo	14	14
General Cargo	12	11
Vehicles	23	19
Break Bulk Cargo	5	6
Bulk Cargo	13	14
Average	14	13



Transit Trade Shipper Committee Meetings

the trucks are parked around the facility for 3-5 days) before being served by the affixation centre.

Interaction with managers of the facility revealed that the affixation of stamps on canned drinks was slower as compared to bottled drinks due to the packaging of the former. It took over three (3) hours to complete affixation on a twenty-foot container of canned drinks. Additional machines have been imported to fast-track the affixation of stamp process and this has reduced the delays and congestion.

embarked on port surveys to acquaint itself with new developments. Some of the major developments that were observed include:

Worldwide Fumigation Project at Tema Port

The Authority also paid routine visits to installation sites of the LCB Worldwide Fumigation project at the Tema port during the period under review to ascertain whether there were any new developments after government suspended its operation.

The visits revealed that facilities at both the Eastern and Western gates were still intact and have not been operated. Structures of the facilities were well maintained though the staff of the facilities are not privy to any information as to whether the structures would remain for the purpose for which it was intended or be removed permanently from the port.

Monitoring of GRA Stamp Affixation

In a monitoring exercise on 5th March, 2018, the Authority visited the Affixation Centre at the former premises of the Ghana Supply Company's warehouse which is operated by a private entity, Stream-line Resources Ghana.

The team made subsequent visits on 19th, 26th and 29th March 2018 to further observe the operations and interact with the drivers and agents to appreciate their perspective and experiences with the affixation process. They complained about the delays encountered (as

Implementation of the Cargo Tracking Note

The GRA-Customs Division introduced the Cargo Tracking Notes (CTN) platform to enable shippers/exporters/forwarders at the various Ports of loading around the world, with shipments to Ghana (transit cargo included), to obtain a validated CTN number using the global online system and submit same together with shipping instructions to their shipping lines.

The CTN has had a chequered history of opposition by economic operators and repeated suspensions by Government. During the period under review, freight forwarders and trade associations embarked on a strike on August 27, 2018 to protest against its implementation at the ports citing unresolved concerns raised in their meetings with Government.

The CTN policy was finally implemented on 15th October, 2018 with some concessions made for importers after it was repeatedly suspended.

BERTHING MEETING

The Authority participated in all the berthing meetings that were held on a daily basis and contributed to the planning of port operations to ensure safe and quick delivery of import and export cargoes at optimum cost.

Some of the major port activities that were planned included the sailing and berthing of



Transit Trade Shipper Committee Meetings

ships that called at the Tema and Takoradi ports, allocation of vessels to stevedores and declaration of Estimated Time of Arrival (ETA) of import and export vessels.

TRANSIT TRADE ACTIVITIES

During the period under review, the Greater Accra and Western Regional Transit Shipper Committees held their quarterly meetings in Accra and Takoradi. Some of the key issues discussed at the meetings include:

- Performance of E-platform for monitoring Non-Tariff Barriers;
- Ghana-Burkina Faso Railway interconnectivity project;
- Transit trade statistics for 2017
- Axle Weighbridge loading processes for transit goods in the Port of Tema;
- The implementation of a revised Standard Operating Procedure (SOP) under the transit trade regime to ensure uniformity in the operations of all stakeholders for trade facilitation;
- Shortage of tracking devices;
- Unavailability of CFA in Ghanaian banks to enable transit shippers transact business.

Ghana – Council for Port Transport Unions

During the period under review, the Authority initiated processes to address the lack of a common front at Ghana's Port to position truck drivers to meet the dynamics in the transport industry both within and outside Ghana.

Steps were taken to bring all the splinter transport associations under one umbrella to among others provide a common platform for transit truck drivers and owners to deliberate on issues affecting the haulage of transit goods through Ghana's corridor, serve as a united front for transport owners and drivers to engage with stakeholders in and outside Ghana's maritime industry on issues affecting their trade and facilitate the sharing of transit cargo allocated to Ghanaian transit truck drivers.

The various transport groups the Authority had engagement with include the Ghana Haulage Transport Owners Association (GHATOA), Ghana Haulage Transport Drivers Association (GHTDA), Ghana Private Road Transport Union (GPRTU) and Haulage Transport Drivers and Training Centre Gh. Ltd.

In the event of the Authority getting consensus on the issue from the transporters, the Ministry





Sensitisation workshop for transit truck drivers

of Transport will be contacted to sanction the formation of the Council of Transport Union.

Sensitisation workshop for transit truck drivers

In the Authority's effort to make Ghana's transit corridor the preferred choice for shippers in landlocked countries, it organized a sensitization workshop for over 250 transit truck drivers on 22nd February, 2018 in Tema on road safety issues at the forecourt of the Black Star Line building in Tema, during the review period.

There were presentations by National Road Safety Commission (NRSC), The Ghana Police Service MTTD, Ghana Highway Authority (GHA) and the Ghana Ports and Harbors Authority (GPHA).

The purpose of the workshop was to afford participants a better understanding into the road safety situation in Ghana, the spot fine regime, what constitutes drunk driving, its implications and sanctions, the regulations on axle load control and its implementation.

Signing of MOU with Burkina Shippers' Council

The Authority signed a Memorandum of Understanding (MOU) with its Burkinabe counterpart, Burkina Shippers' Council (CBC) to facilitate transit trade between the two countries during the review period in Ouagadougou, Burkina Faso.

The MOU which defines the bilateral cooperation between the two parties is aimed at strengthening their roles in the promotion of efficiency of the transport chain between Ghana and Burkina Faso.

An MOU was earlier signed between the parties in 2007; however, due to new developments in the transit trade between the two countries, the parties sought to strengthen the cooperation between the two institutions through the review of the MOU. The review was also necessary as it addressed contemporary demands of the transit trade regime between the two countries.

The Chief Executive Officers of the two institutions pledged their commitment to strengthen the collaboration between the two countries. They noted that the provisions of the agreement will be vigorously pursued to the mutual benefit of their countries and will not be allowed to gather dust. Consequently, a Joint Technical Committee was formed to oversee the implementation of the MOU.

Some of the initial activities that have been lined up for implementation are as follows:



CEO of GSA, Ms Benonita Bismarck (left) and the CEO of CBC Erve Sebastien Ilboudo (right) exchanging the signed MoU.



Meeting with Nigerien Operators

- Inauguration of the Technical Oversight Committee;
- Review of draft document for the management of Transit Cargo;
- Identification of research issues of interest to shippers in both countries: example - Demurrage/Detention and Proposals for Harmonization of Customs Procedures;
- Development of modalities for the negotiation of charges on Transit Cargo with Shipping Service Providers operating in Ghana;
- Determination of infrastructural requirements on the corridor to improve the Transit Trade;
- Development of a joint sensitization strategy for shippers of both countries on the impending Ghana–Burkina Faso Railway Interconnectivity Project.

Meeting with Nigerien Operators

During the period under review, the Ghana Ports and Harbours Authority (GPHA) and key stakeholders in the transit trade, namely Ghana Shippers' Authority, the Customs Division of GRA, Freight Forwarders, SOAAG and the Ghana Police Service received a delegation of economic operators from Niger on Monday, October 8, 2018 at the GPHA towers in Tema.

The Nigerien delegation led by the Director of Transport at the Conseil Nigérien des Utilisateurs de Tranports Publics (CNUT), Mr. Abba Abdulrahamane, were on a five-day familiarization visit to the ports of Ghana to acquaint themselves with development and processes put in place by the GPHA and its stakeholders to facilitate trade, as it relates to Nigerien Shippers, in particular.

The visit was a follow up to a trade mission led by the Ghana Ports and Harbours Authority to Niger earlier in the year. The trade mission sought to update the political leadership, trade associations and economic operators of Niger on developments on the Ghanaian corridor, including improved efficiency in port operations and cargo clearance processes that have been occasioned by the introduction of the Paperless Port Project.

The head of the Nigerien delegation noted that his compatriots have a preference for Ghanaian ports; however, there are obvious challenges that need to be addressed. He noted these as the high cost of laissez passer, high cost and inadequacy of tracking devices and high cost of demurrage.

The Director General of GPHA, CEO of GSA and the Commissioner of GRA Customs Division took turns to assure the Nigerien delegation that no effort would be spared in facilitating transit trade between the two countries.



Ghana signs MOU with Niger



French Proficiency training for freight forwarders

MOU with Niger

The Ghana Shippers' Authority (GSA) signed a Memorandum of Understanding (MoU) with its Nigerien counterpart Niger Shippers' Council (CNUT) to facilitate transit trade between the two countries during the review period in Niamey, Niger.

The signing of the MOU was the climax of a three-day working session involving Officials of the two Institutions. The MoU, which defines the bilateral cooperation between the two parties is aimed at strengthening their roles in the promotion of the efficiency of the transport chain between Ghana and Niger.

An MOU was earlier signed between the parties in 2007; however, due to new developments in the transit trade between the two countries, the parties sought to strengthen the cooperation between the two institutions through the review of the memorandum of understanding. The review was also necessary as it addressed contemporary demands of the transit trade regime between the two countries.

French Training programme for freight Forwarders

The Authority in collaboration with the French Embassy organized a six (6) week French proficiency training session for Freight Forwarders which commenced on 20th June 2018.

Freight forwarding bodies benefitting from the training program are the Ghana Institute of Freight Forwarders (GIFF), Association of Customs House Agents of Ghana (ACHAG), Federation of Freight Forwarders Association of Ghana (FFFAG) and Customs Brokers Association of Ghana (CUBAG). Sessions were conducted twice weekly from 4 pm to 7pm.

The Chief Executive of the Authority at the opening of the training programme said the French classes were part of the Authority's collaborative efforts to build the capacity of freight forwarders and to bridge the French language barrier.

Meeting with Representatives of Shippers' Council

As part of plans and programmes for the quarter under review, the Authority held a meeting with the Representatives of Shippers Councils of Burkina Faso, Mali and Niger on 22nd August, 2018 to discuss the results of the E-Platform and other developments on the transit corridor.

Representatives of the Ghana Police Service and the GRA-Customs Division were also invited to provide responses to queries or



Cargo Management MoU between GSA and Burkina Faso Shippers' Council



Education for E-platform

clarifications that may be required by the meeting.

Having discussed the E-Platform results and the outcome of a fact-finding trip on the corridor, the meeting urged the Authority to intensify its sensitization of the Haulage Truck Drivers to be adequately empowered on their rights and responsibilities on the corridor.

The Authority was also requested to write to the Inspector General of Police to direct Regional Commanders of Police to maintain only the sanctioned checkpoints and also minimize their interference with Transit Trucks on the corridor.

GSA-Borderless Alliance E-platform

To readily address the concerns of transit truck drivers, the Authority in collaboration with Borderless Alliance has established an E-platform and designated mobile phone number for receiving and addressing complaints of drivers along Ghana's corridor.

During the period under review, 158 complaints were received from truck drivers on the platform on alleged police extortions, Customs issues, axle load among others. In all, 157 complaints reported to the Authority were addressed. About 78 per cent of the total complaints received during the period were on police extortion of transit drivers.

NATIONAL AND INTERNATIONAL MEETINGS, WORKSHOPS AND SEMINARS



2018/2019 Cocoa Freight Negotiations

The Authority has been participating in meetings, conferences and seminars, locally and abroad to either contribute to policy formulation, resolving challenges in the country's trade and shipping industry, acquiring knowledge and building capacity. These fora have also served as platforms for the Authority to inform stakeholders of its activities. During the year under review, the Authority participated in several for a including:

NATIONAL MEETINGS

Maritime Seminar for Journalists

The sixth in the series of maritime seminars for Journalists organised by the Authority in collaboration with the Ghana Journalists Association (GJA) was held at the Ghana Shippers' House on 4th September, 2018. It was under the theme "Contemporary Trends and Developments in Ghana's Shipping Industry".

The Seminar was aimed at improving the knowledge of journalists on current developments in the country's trade and shipping sector. It also was to ensure that shippers and the media alike are not only given the necessary information but also a better understanding and appreciation of the shipping industry.



2018 Mid-Year Review

The journalists received education on topics such as: The Effect of Demurrage on the Cost of Doing Business at the Ports; Improving Trade Facilitation via Port Expansion and Efficiency; The Implementation of Paperless Transaction in Ghana - An Impact Assessment on Cargo Clearance at the Ports and Transit Trade through Ghana's corridor.

In all, over 70 Journalists participated in this year's seminar.

Second Ghana Shippers' Awards

During the period under review, Globe Productions in collaboration with the Authority and Graphic Business organised the second edition of the Ghana Shippers Awards' on 22nd June, 2018 at the Movenpick Ambassador Hotel in Accra. It was to reward and acknowledge deserving shippers and shipping and logistics service providers for their contributions to the growth of the shipping industry.

The Authority assisted in gathering the necessary information and data for selecting the deserving awardees in the various categories of the Shippers Awards 2018.

A total of 64 awards were given on the night with 19 awarded to importers and exporters for their significant contribution to the growth of the trade and transport sector.

Ministry of Transport 2018 Mid-Year Review Conference

During the period under review, the Authority participated in a mid-year review conference organised by the Ministry of Transport at the Capital View Hotel in Koforidua from 31st July to 3rd August, 2018. It was to assess the Transport sector's performance and to chart a sustainable development pathway to achieve the Ghana Beyond Aid agenda.

Opening the conference, the Transport Minister, Hon. Kwaku Ofori Asiamah said the Ghana Beyond Aid agenda required a deliberate and qualitative change in all aspects of human endeavor, especially in the economy and infrastructure for which the transport sector plays a key role.

Inauguration of Cold Store Operators Owners Association of Ghana

The Authority on 27th February, 2018, participated in the inaugural ceremony of the Cold-Store Operators Owners Association of Ghana (COOAGHA) at the Tema fishing Harbour.

The aim of the Association is to amongst other things serve as a mouth-piece of its members to protect their interest, serve as a body that will adjudicate on trade disputes and serve fisher folks by providing cold storage facilities to facilitate distribution.



Second Ghana Shippers' Awards



Seafarers day

Celebration of Day of the Seafarer

The Ghana Maritime Authority under the auspices of the International Maritime Organization (IMO) invited the Authority to participate in the annual celebration of the "Day of the Seafarer" on 25th June, 2018.

The purpose of the celebration of the Day was for the recognition of the unique contribution made by seafarers to international seaborne trade, the world economy and civil society as a whole.

The theme for the celebration was "Seafarers Wellbeing" with particular emphasis on the mental health of the seafarer, thus highlighting specific strategies and best practices to tackle stress and other issues affecting their mental conditions.

Other participating institutions were the GPHA, IMO Representative, Mariners Professional Club, Manning Agency, Regional Maritime University (RMU), WISTA, Seafarers Club and the Importers and Exporters Association of Ghana.

Meeting with traders at Aflao border

The Authority interacted with some traders who ply their trade between Ghana and Togo as part of a working visit to the Aflao border on 18th July, 2018. The interaction followed reports from the Authority's Shipper Complaints and Support Unit (SCSU) at the Aflao border and members of the Volta Regional Shipper Committee (VRSC) whose businesses are situated along the trade route.

The visit afforded the Authority the opportunity to assess challenges encountered by shippers such as high numbers of Customs and police checkpoints and barriers causing delays along the Aflao-Tema highway, high CFA exchange rate, discrepancies on re-examination by Customs among others affecting businesses of shippers.

The Authority assured the shippers of its commitment to address trade bottlenecks along the Ghana-Togo corridor.

State security agencies such as the Ghana Revenue Authority (GRA)-Customs Division, Ghana Immigration Service (GIS), Narcotics Control Board (NACOB), Ghana Police Service and the Bureau of National Investigations (BNI) operating along the Aflao, Akanu and Kpoglo borders were also engaged by the Authority during the visit.

NTTFC Joint (Ghana-Togo) Technical Committee Meeting at Akanu

During the period under review, the Authority participated in the National Trade and



Interaction with traders at Aflao



Shipping Quarter and Outlook

Transport Facilitation Committee's Joint Technical Committee at Akanu in the Volta Region. It was to discuss issues regarding the operations and management of the joint Border Post of Akanu-Noepe.

The meeting followed the opening of an office at the Akanu joint Border Post by the Authority and the commissioning of the border by the Presidents of Ghana and Togo.

Shipping Quarter and Outlook

During the period under review, the Authority organised two Shipping Quarter and Outlook programmes to release statistics on Ghana's maritime trade performance in imports, exports and transit trade for 2017 and the first half of 2018.

The Shipping Quarter and Outlook programme has been instituted by the Authority to engage the media and provide timely, authentic and accurate information on the shipping industry to the public.

Meeting on Application of Electronic Certificate of Origin

The Authority took part in a workshop organised by the Ghana National Chamber of Commerce and Industry in conjunction with GRA-Customs Division and GCNet for Customs Officers, Freight Forwarders and other stakeholders at the Best Star Hotel on 25th September, 2018 in Elubo.

The workshop was to give education to the participants on how to apply for electronic certificate of origin on the Single Window platform. This was necessary because West Blue had ceded the platform to GCNet, hence the need for training the front-end users of the model.

Development of Eastern Railway Line – Pre-bidders Conference.

The Authority participated at the pre-bidders' conference organised by the Ministry of Railways Development for the development of the Eastern railway line on the 31st July, 2018 at the Swiss Spirit Hotel 'Alisa', Accra.

The conference was to provide in-depth information on the proposed project and afford prospective bidders the opportunity to query and receive clarifications on issues from the Ministry.

Transport Planning Group Meeting

During the period under review, the Authority participated in the 31st Meeting of the Transport Planning Group (TPG) organised by the Ministry of Transport on 16th May, 2018 at the Conference Room of the GPHA.

A Resource person took participants through sessions on team building, emotional intelligence in team building and communication in productivity.

Sensitization of Stakeholders on Tariff Adjustments by the Ghana Ports and Harbours Authority (GPHA)

The Authority participated in a sensitization workshop on port tariffs organized by the GPHA at Takoradi, on 25th April, 2018.

The meeting was organized to sensitize stakeholders on the various tariff lines rolled out by the GPHA which kicked off on 1st May, 2018.

Mr. Ntow Kummi, the General Manager in



Sensitization of Stakeholders on Tariff Adjustments by the GPHA

charge of Business Development at GPHA, explained to stakeholders that the variations in charges were to ensure restructuring and realignment in the charges to reflect the economic reality prevailing in the country and the sub-region. On the average, most of the tariffs saw four (4) per cent increment in dollar terms over the previous charges.

Some of the new tariffs to be implemented included the following:

- Port dues on vessels –exclusively for vessels that call at the port without working cargo or passengers;
- ISPS Code Implementation Dues – this was deferred pending further consultations;
- Port Infrastructure Development Fund – was also deferred until consensus was reached among industry stakeholders;
- Environmental Charges;
- Pipeline Dues;
- Craneage dues – to cover the cost of deployment of mobile harbour cranes.

CILT Continuous Professional Development

During the period under review, the Authority participated in a Continuous Professional Development (CPD) organised by the Tema Branch of the Chartered Institute of Logistics and Transport (CILT) on 22nd March, 2018 at the 2nd Floor of the GPHA Tower, Tema Harbour Area.It was on the theme "Improvements in the Clearance Systems at the Ports of Ghana – The Role of the Paperless Reform".

There were Resource persons from the Ghana Ports and Harbours Authority (GPHA), Ghana Revenue Authority – Customs Division, Meridian Port Services (MPS), Ghana Community Network (GCNet), and the Ghana Institute of Freight Forwarders (GIFF) who gave their perspectives on the Role of the Paperless Reform.

Meeting with the World Bank Group

The Authority hosted a meeting with the World Bank Group (WBG) on 5th December, 2018, during the period under review. The purpose of the visit by the Group was to engage stakeholders within the Transit Trade and especially on the Tema Ouagadougou corridor. The Group noted that only 15 per cent of total cargo on the corridor was containerised compared to other corridors within the sub region which had as much as 40 per cent of containerized cargo.

They informed the meeting that they would also like to be involved in the National Trade Facilitation Committee to enhance their function and hold regular meetings and be part of the joint inspection at the port and help with the integrated standard operation manual for the inspection agencies. They were also interested in the conditions of small-scale traders and also gender issues. The Group indicated that the project is a five-year term and is being carried out together with the International Finance Corporation (IFC).

The WBG was informed that the Authority was doing a lot in contributing to Transit issues especially on the Tema-Ouagadougou corridor, and facilitating the trade. The Authority is a member of the NTFC of the Ministry of Trade and Industry. A number of studies have been conducted along the transit corridor Tema-Ouagadougou, and that currently, a research was on going to determine port charges and the Cost of Doing Business along the sub region. The team was subsequently invited to attend the Authority's Transit Shipper Committee Meetings which are held on quarterly basis.



Minister of Transport, Hon. Kwaku Ofori Asiamah (right) interacting with an exhibitor at the 20th Africa Intermodal Conference

20th Africa Intermodal Conference

The Authority also took part in the 20th Africa Intermodal Conference held in Accra from the 27th-29th of November 2018 at the Movenpick Ambassador Hotel. The Conference held discussions on opportunities and challenges in the maritime transport sector, optimization of supply chains, digital transformations (smart ports) and trade facilitation mechanisms.

The Conference dealt with topics on port development and infrastructure, port equipment facilitating International Trade, unlocking investment opportunities and the newest technological development in maritime safety and security and communications.

Participants at the conference were from West African ports, shippers, ship-owners, logistics companies, freight forwarders, port equipment and services suppliers among others.

President Nana Akufo-Addo's meeting with stakeholders of the maritime industry

During the period under review, the President of the country, Nana Akufo-Addo, met with Chief Executives of organisations and companies operating in the Tema Industrial Enclave as part of his working visit to Tema.

The meeting which came off at the GPHA headquarters was intended to highlight the climate of business in every sector participating in the Tema Industrial enclave and to raise concerns to the presidency on what needs to be improved to promote their businesses and the Ghanaian economy.



The president of Ghana, H.E. Nana Addo Dankwa Akufo-Addo's meeting with CEOs and captains of the Shipping industry

INTERNATIONAL MEETINGS

UASC General Assembly

The 11th General Assembly of the Union of African Shippers' Councils (UASC) was held in Ouagadougou, Burkina Faso from 6th - 9th February, 2018. The programme which was hosted by the Burkina Shippers' Council (CBC) saw several member countries of the UASC participating.

A number of resolutions, recommendations and reports were considered and adopted; these included resolutions and recommendations of the General Assembly held in January 2016 in Accra, the 2014 - 2017 activity report of the Secretary General of the Union and the Statutory Auditors' reports for 2015 – 2017.

After a two-year term in office as Chair, Ghana, under the auspices of the Authority, handed over to Burkina Faso (CBC). In view of the



The CEO of the Authority, Ms Benonita Bismarck addressing the 11th General Assembly of the UASC

agreement of geographical rotation, Angola National Shippers' Council was elected as the new Vice Chair. The others are Cameroon National Shippers' Council as treasurer, Benin National Shippers' Council and Central African Shippers' Council as 1st and 2nd Rapporteur respectively, 1st and 2nd Statutory Auditors went to Togo National Shippers' Council and Chad Shippers' Council respectively. Nigeria Shippers' Council is the Chairman of the Standing Committee on Trade and Transport while the Chairman of the Standing Committee for Cooperation and Regulation is Côte d'Ivoire Shippers' Council.

Votes were also cast for a new Secretary General for the Union which led to a representative from Gabon Shippers' Council being elected and sworn in. It was, however, decided that a maximum period of one year be observed from February 8, 2018 to February 7, 2019 for a smooth transition.

The next General Assembly is expected to be held in Luanda, Angola in the year 2020.

UASC Steering Committee meeting

The extra ordinary session of the Union of African Shippers Councils' (UASC) Steering Committee meeting came off in Douala, Cameroon from 7-8 May, 2018. It was preceded by an Opening Ceremony which was addressed by dignitaries including the Cameroon Minister of Transport, UASC Chairman and the Director General of the Cameroon National Shippers' Council (CNSC).

Issues discussed at the Steering Committee meeting included:

- Level of implementation of the resolutions adopted by the Steering Committee of the 11th General Assembly held in Burkina Faso on 7th February, 2018;
- Consideration and adoption of the Secretary General's performance report for the period 1st January to 30th April, 2018;
- Recruitment of the Union's Technical Director;
- Consideration and adoption of the Statutory Treasurer's Report for the period 1st January to 7th May, 2018; and Review of the Union's Budget;

The Authority's Chief Executive and Head of Public Relations represented the Authority. In all, fifteen (15) member countries of the UASC participated in the Steering Committee meeting.

1st Global Sustainable Blue Economy Conference in Nairobi, Kenya

The Authority participated in the first global Sustainable Blue Economy Conference held in Nairobi Kenya from 26th-28th November, 2018. The Conference, among others discussed a global action plan for harnessing the potential of the Blue Economy in a sustainable manner.

Over 16,000 delegates from across the world took part in the Conference. Various topics relating to the blue economy were discussed including optimizing maritime transport, fisheries and ocean governance, maritime safety and security, maritime training and education, promotion of marine environmental protection, building infrastructure for tourism, marine research and oil and gas.

5th Meeting of The AFCFTA Technical Working Group on Trade in Services

The Ministry of Trade and Industry invited the Authority, during the period under review, to be part of Ghana's delegation to the fifth meeting of the African Continental Free Trade Area (AfCFTA) Technical working group in Trade in



Parliamentary Select Committee on Roads and Transport

services held in Addis Ababa from 29th October to 3rd November, 2018.

The main purpose of the meeting was to develop draft guidelines for service negotiations under the AfCFTA protocol on trade in services and also develop a Road Map for the conclusion of the outstanding work on trade in services.

Ghana was represented by the Ministry of Trade and Industry (MOTI), the Authority, Bank of Ghana and the Ministry of Foreign Affairs.

Capacity Building Meeting for Border Information Centres

During the period under review, the Authority participated in a capacity building meeting organised by Borderless Alliance for Trade Advisors of Border Information Centers (BICs) from 9th -10th October, 2018, at Bravia Hotel in Ouagadougou, Burkina Faso.

This was in line with the objective of the Borderless Alliance to create an appropriate platform to strengthen dialogue between the various centres with a view to creating a synergy of actions in developing intra-regional trade. Thus, Trade Advisors shared best practices amongst themselves, especially with the new Trade Advisors recruited under the African Development Bank project and reflected on the sustainability of these centres.

The Workshop was officially opened by the Director General of the Burkina Shippers' Council (CBC), Mr. Ervé Ilboudo, assisted by the Executive Secretary of the Borderless Alliance, Mr. Justin Bayili.

Participants at the meeting were twenty-seven (27) persons from seven (7) countries: Benin, Burkina Faso, Côte d'Ivoire, Ghana, Mali, Nigeria and Senegal. Officials of the Shippers' councils of Benin, Burkina Faso, Côte d'Ivoire, Ghana, Mali and Nigeria were also in attendance.

A visit by the Parliamentary Select Committee on Roads and Transport

During the period under review, members of the Parliamentary Select Committee on Roads and Transport on 21st March, 2018 paid a working visit to the Authority.

The Chairman of the Committee, Samuel Ayeh-Paye (Hon), said the visit was for the Committee to acquaint itself with the programmes and projects of the Authority and the challenges it faces in its operations.

He pledged the Committee's support to the Authority to enable it execute its mandate of protecting and promoting the interest of shippers in Ghana.

The Committee's mandate is to assist the Ministries of Transport, Aviation, Roads and Highways and all agencies and departments working under them to discharge their duties well. The Authority, as a state agency, operates under the auspices of the Ministry of Transport.

The Chief Executive Officer of the Authority, Ms Benonita Bismarck, assured members of the Committee of the Authority's commitment to protect and promote the interest of shippers in Ghana in relation to port, ship and inland transport problems to ensure quick, safe and reliable delivery of import and export cargoes at an optimum cost.

CORPORATE SOCIAL RESPONSIBILITY



(Left-Right) Dr. Pinaman Appau, receiving the items from Ms Bismarck

The Authority remains committed to performing its functions in a socially responsible, sustainable and meaningful manner while creating shared value in ways that inure to the growth of the society by addressing its needs and challenges. Our Corporate Social Responsibility (CSR) initiatives are guided by the Authority's core values of Integrity, Excellence, Passion and Commitment, Teamwork, Resilience and Personal Development.

During the year under review, the Authority carried out the following CSR activities:

- The Takoradi Branch of the Authority 13th September, 2018 donated 150 pieces each of bedsheets and pillow cases to the Takoradi Hospital to enhance health service delivery.

- Staff of the Authority at the Head Office in Accra on 21st December, 2018 donated bags of rice, gallons of cooking oil, bundles of toilet rolls, buckets of washing powder and other detergents to support the upkeep of patients at the Accra Psychiatric Hospital.



Support to GNA

- The Tema Branch of the Authority on 25th June, 2018 donated 100 pieces each of bedsheets and pillow cases to the Tema General Hospital to enhance health service delivery.

- The Authority on 2nd July, 2018 donated curtains to the Pantang Psychiatric Hospital.

- The Authority received a certificate of recognition from the Ministry of Education for sponsoring the printing of 1,500 copies of the Core Mathematics Revision Guide textbook to support the implementation of the Free SHS policy during the period under review.

- The Ghana Journalists Association (GJA) also received financial support from the Authority towards the organisation of the 2018 GJA Awards

- Support to the Regional Maritime University (RMU) as part of Ghana's contribution to the University.

- The Authority also donated two laptops to the National Commission for Civic Education (NCCE) Greater Accra office.

- The Authority also supported Mr. William Fiabu, a photo journalist with the Ghana News Agency to provide news coverage for the 21st Commonwealth Games held in Australia from 4th to 15th April, 2018.

- During the period under review, the Authority also gave financial support to traditional authorities, trade associations and shipping industry stakeholders to help them discharge their mandates effectively. The GIFF, GUTA, CUBAG, MTTU of the Ghana Police among other organisations received support from the Authority.



Donation of a copy of the Free SHS Core Mathematics Revision Guide textbook to the Minister for Education, Dr. Matthew Opoku-Prempeh

HUMAN RESOURCE AND ADMINISTRATION



May Day celebration

The Authority's plans and programmes in relation to human resource and administration received deserved attention during the period under review. This contributed to organisational effectiveness in several ways such as employee commitment, improved productivity, customer care and job satisfaction.

Staff Training and Development

Staff Training and development, both locally and abroad, continued to received due attention in accordance with the Authority's Human Resource strategy. During the period under review some of the training programmes staff of the Authority undertook included:

- A Deputy Manager with the Research, Monitoring and Evaluation Department and an Officer with the Shipper Services & Trade Facilitation Department of the Authority completed Masters' Degree programmes at the Cardiff University in the UK and World Maritime University in Malmo, Sweden respectively.

- A Shipper Services Officer gained admission to pursue a Master's



Training programme for staff

Programme in Humanities – IMO Law Institute, Malta;

- An Assistant Freight and Logistics Officer went to France for studies in French to become a trainer of trainers;
- A Senior Human Resource Officer also participated in a training programme on handling casual and contract staff held by Ghana Employers Association;
- A Senior Officer and an Assistant Officer both from the Authority's Freight and Logistics Department participated in a three-day training programme on "Effective Leadership in Management & Administration" at the University of Ghana Executive School and in a training programme on Negotiation Skills at the University of Ghana Business School, respectively;
- A number of staff have also attended short courses / workshops and seminars during the period.

Recruitment

During the period under review, the Authority engaged Mr George Gyasi Adjei as Head of Legal and Estate Department and Barbara Baiden as Assistant Shipper Services Officer. Four contract staff were also engaged to beef up the staff strength of some departments. The Authority also renewed the contracts of thirteen(13) staff belonging to various departments.

Staff Welfare

During the period under review, the Joint Maritime and Dockworkers Union and the Authority's Management held negotiations which led to the revision and signing of the 2017/2018 Collective Bargaining Agreements of the Authority's Senior and Junior Staff Unions.



Staff day out

GHANA'S MARITIME TRADE REVIEW 2018



1.0 COMPARISON OF CARGO THROUGHPUT 2018 AND 2017

Table 1 shows the summary of seaborne trade comparison between the year 2018 and 2017.

Cargo throughput for the review year 2018 increased by 7.8% compared to 2017.

Total import and export trade volume for 2018 increased by 1.2% and 24.6% respectively compared 2017. Total transit/transshipment trade volume for 2018 increased by 0.2% compared to 2017.

Table 1. SUMMARY COMPARISON OF GHANA'S CARGO THROUGHPUT

2018 AND 2017			
TRADE TYPE	2018(mt)	2017(mt)	CHANGE
TOTAL IMPORT	14,333,937	14,165,456	1.2%
TOTAL EXPORT	7,665,334	6,149,766	24.6%
TOTAL TRANSIT/TRANSH.	1,132,668	1,130,178	0.2%
CARGO THROUGHPUT	23,131,939	21,445,400	7.9%

2.0 PORTS SHARE OF CARGO THROUGHPUT FOR 2018

Cargo throughput for the seaports of Ghana (i.e. Tema and Takoradi) for 2018 was 23.13 million metric tons (mt). Cargo throughput for the Port of Tema was 15.50 million mt representing 67% of the total, whilst the Port of Takoradi recorded 7.62 million mt, representing 33% of the total seaborne trade.

Transit/Transshipment imports amounted to 1,043,039mt, whilst transit/transshipment exports recorded 89,629mt. Table 2 below shows the summary performance for the review period.

Table 2. SUMMARY OF GHANA'S SEABORNE TRADE (in mt) 2018

PORT	IMPORT (mt)	TRANSIT/ TRANSHP. IMPORT (mt)	*EXPORT (mt)	TRANSIT/ TRANSHP. EXPORT (mt)	TOTAL (mt)	% SHARE
TEMA	12,287,281	1,007,377	2,123,059	89,629	**15,507,346**	**67.0%**
TAKORADI	2,046,656	35,662	5,542,275	0	**7,624,593**	**33.0%**
TOTAL	**14,333,937**	**1,043,039**	**7,665,334**	**89,629**	**23,131,939**	**100.0%**

3.0 COMPARISON OF GHANA'S SEABORNE TRADE 2018 AND 2017 PER CARGO TYPE

3.1 IMPORT TRADE

Total imports for the review period 2018 was 14.33 million mt. This comprised 5.8 million mt of Liner cargo, 1.89 million mt of Break bulk, 3.86 million mt of Dry bulk cargo and 2.72 million mt of Liquid bulk imports.

In Table 3 below, it can be seen that imports for 2018 increased by 1.2% over 2017. For the trade types, there was a decline in Liquid bulk imports by 20.4%. Liner imports increased by 2.5%, Break bulk imports increased by 2.2% and Dry bulk imports increased by 21.4%.

Table 3. COMPARISON OF GHANA'S SEABORNE TRADE PER CARGO TYPE

TRADE TYPE	2018(mt)	2017(mt)	Change
IMPORT:			
Liner	5,855,471	5,711,053	**2.5%**
Break Bulk	1,893,757	1,852,891	**2.2%**
Dry Bulk	3,860,112	3,178,791	**21.4%**
Liquid Bulk	2,724,597	3,422,721	**-20.4%**
TOTAL IMPORT	**14,333,937**	**14,165,456**	**1.2%**
EXPORT:			
Liner	2,009,364	1,505,134	**33.5%**
Break Bulk	344,174	472,392	**-27.1%**
Dry Bulk	5,147,748	4,146,319	**24.2%**
Liquid Bulk	164,048	25,921	**532.9%**
TOTAL EXPORT	**7,665,334**	**6,149,766**	**24.6%**
TOTAL IMPORT & EXPORT	**21,999,271**	**20,315,222**	**8.3%**

3.2 EXPORT TRADE

The total export trade volume for 2018 was 7.66 million mt. This represents 24.6% increase over 2017. This was made up of 2.01 million mt of Liner items, 344,174mt of Break bulk items, 5.15 million mt of Dry Bulk and 164,048mt of Liquid Bulk.

4.0 PERFORMANCE IN LADEN CONTAINERS

Table 4 below shows the details of the performance in laden containers for 2018. Total Laden Containers for imports and exports for 2018 was 653,550 TEUs. This represents an increase of 8.8% compared to 2017. Total import Laden Containers for 2018 was 527,689 TEUs; a 5.9% increase compared to 2017. Total export Laden Containers for 2018 was 125,861 TEUs; representing an increase of 23.03% compared to 2017.

Table 4. GHANA'S SEABORNE TRADE IN LADEN CONTAINERS (in TEUs) PER PORT

TRADE TYPE	PORT	2018(in TEUs)	2017(in TEUs)	CHANGE
IMPORT	TEMA	502,806	482,396	4.2%
	TAKORADI	24,883	15,708	58.4%
	TOTAL IMPORT	**527,689**	**498,104**	**5.9%**
EXPORT	TEMA	109,583	84,811	29.2%
	TAKORADI	16,278	17,490	-6.9%
	TOTAL EXPORT	**125,861**	**102,301**	**23.0%**
TOTAL	IMPORT/EXPORT	653,550	600,405	8.9%

5.0 DIRECTION OF GHANA'S SEABORNE TRADE

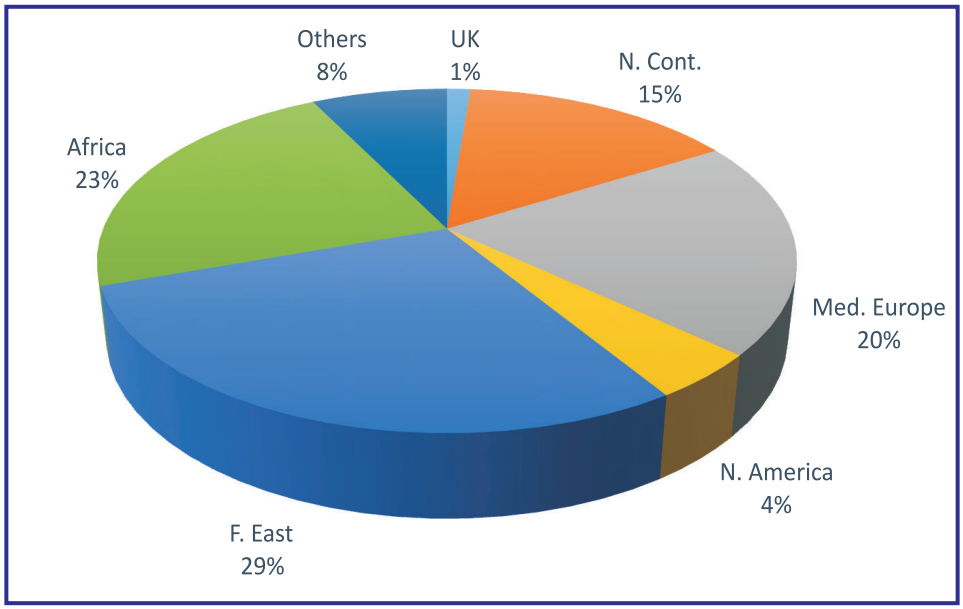
5.1 Import Trade

Table 5 and Figure 1 below show that majority of Ghana's seaborne imports for the period 2018 came from the Far East range, representing about 29% of the total import trade. Africa was next with 23% share of Ghana's import trade. Imports from Africa were 3,259,549mt, an increase of 5,257mt over the previous year's figure of 3,254,292 mt. The major commodities imported from the Africa Range which experienced significant increases were Frozen Meat/Foods, Bulk Cement, Bulk Fertilizer and Other Liquid Bulk commodities.

Table 5. DIRECTION OF GHANA'S SEABORNE IMPORT TRADE (in mt) 2018

Trade Type	UK	N. Cont.	Med. Europe	N. America	F. East	Africa	Others	TOTAL
LINER	108,810	728,078	752,616	361,110	2,360,774	977,541	566,542	**5,855,471**
BREAK BULK	6,336	206,996	52,602	5,223	1,286,825	91,654	244,121	**1,893,757**
DRY BULK	0	211,712	2,032,978	226,629	405,839	787,917	195,037	**3,860,112**
LIQUID BULK	70,649	1,017,998	61,317	30,489	70,404	1,402,438	71,302	**2,724,597**
TOTAL	**185,796**	**2,164,784**	**2,899,514**	**623,451**	**4,123,842**	**3,259,549**	**1,077,002**	**14,333,937**
SHARE	1%	15%	20%	4%	29%	23%	8%	100%

FIGURE 1: DIRECTION OF GHANA'S SEABORNE IMPORT TRADE (in mt) 2018



5.2 Export Trade

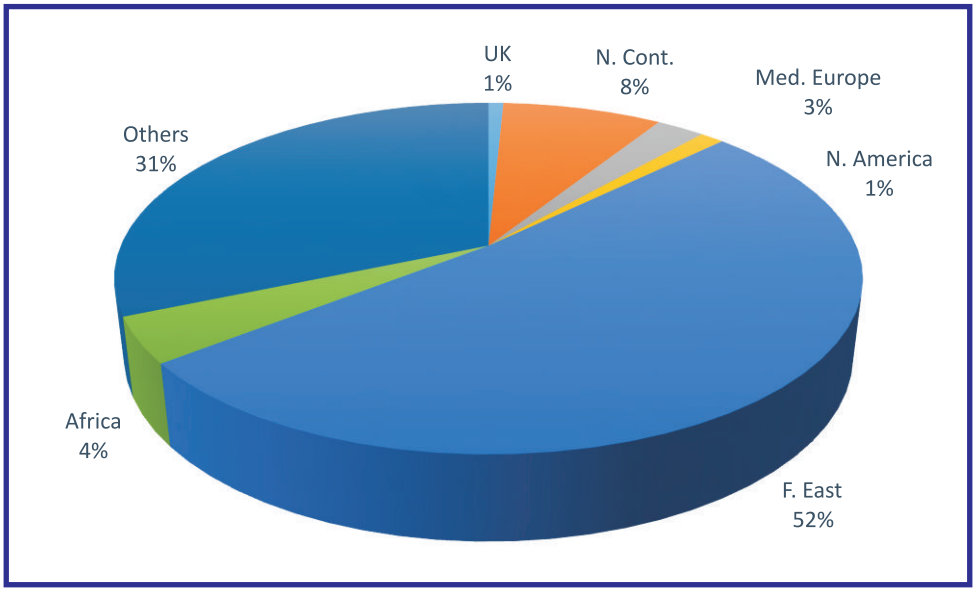
The 7.66 million mt of seaborne exports for 2018 went to various destinations in the world. Majority of these exports went to the Far East.

The Far East range received a total of 3,962,471mt (i.e. 52% of total exports). The major commodities exported to the Far East Range which experienced significant increases were Cocoa Beans, Furniture/Wood Products, Cashew Nuts, Timber Logs, Bauxite and Manganese. Table 6 and Figure 2 below gives more details about the direction of Ghana's seaborne export trade for 2018.

Table 6. DIRECTION OF GHANA'S SEABORNE EXPORT TRAD E (in mt) 2018

Trade Type	UK	N. Cont.	Med. Europe	N. America	F. East	Africa	Others	TOTAL
LINER	42,388	376,329	164,326	61,349	710,142	303,479	351,351	**2,009,364**
BREAK BULK	437	23,654	23,809	14,387	244,121	4,310	33,456	**344,174**
DRY BULK	16,000	213,717	3,199	0	3,008,208	124	1,906,500	**5,147,748**
LIQUID BULK	0	18,316	1004	18168	0	14,399	112,161	**164,048**
TOTAL	**58,825**	**632,016**	**192,338**	**93,904**	**3,962,471**	**322,312**	**2,403,468**	**7,665,334**
SHARE	**1%**	**8%**	**3%**	**1%**	**52%**	**4%**	**31%**	**100%**

FIGURE 2: DIRECTION OF GHANA'S SEABORNE EXPORT TRADE (in mt) 2018



6.0 TRANSIT TRADE AND TRANSSHIPMENT THROUGH THE SEAPORTS OF GHANA

Total Transit/Transshipment trade volume for 2018 recorded an increase of 0.2% compared to 2017. Total volume of transit/transshipment for 2018 was 1,132,672 metric tons (mt).

Transit/Transshipment Imports for 2018 amounted to 1,043,043mt, a decline of 2.9% compared to 2017. Transshipment/Transit Exports recorded 89,629mt in 2018, an increase of 62.0% compared to 2017. Table 7 below shows the details of the transit/transshipment trade volumes for the review period.

Table 7 SUMMARY COMPARISON OF TRANSIT TRADE AND TRANSHIPMENT THROUGH THE SEAPORTS OF GHANA
2018 AND 2017

TRADE TYPE	2018(mt)	2017(mt)	CHANGE
TRANSIT/TRANSH. IMPORT	1,043,043	1,074,850	-3.0%
TRANSIT/TRANSH. EXPORT	89,629	55,328	62.0%
TOTAL	1,132,672	1,130,178	0.2%

7.0 TRANSIT TRADE PERFORMANCE FOR BURKINA FASO, MALI AND NIGER

Total transit volume for the three (3) landlocked countries of Burkina Faso, Mali and Niger amounted to 996,969mt in 2018. This represents a decline of 3.2% compared to 2017. The transit trade comprises imports of 879,935mt and exports of 87,034mt for 2018. Major transit trade commodities included Iron/Steel/Pipes, Processed Food/Beverages, Manganese, Shea nuts and Cashew nuts. Details are shown in Table 8.

Table 8. SUMMARY COMPARISON OF TRANSIT TRADE for BURKINA FASO, MALI & NIGER
2018 AND 2017

TRADE TYPE	2018(mt)	2017(mt)	Change
TRANSIT IMPORT	879,935	945,095	-6.9%
TRANSIT EXPORT	87,034	53,447	62.8%
TOTAL	966,969	998,542	-3.2%

8.0 PERFORMANCE IN GHANA'S CONTAINERIZED CARGO TRADE

8.1 Shipping Lines Performance in the Containerized Trade

Twenty-Eight (28) Shipping Lines were involved in the containerized cargo trade which amounted to 653,550 TEUs for the year 2018. The highest operators were Maersk Line, with 211,074 TEUs (32.3% of the container trade) and Mediterranean Shipping Company (MSC), with 137,490 TEUs (21.0%).

8.2 Shipping Agents Performance in the Containerized Trade

Twenty-Six (26) Shipping Agents were involved in the containerized trade to and from Ghana. Together, they handled 653,550 TEUs for the year 2018. The highest performing agencies were Maersk Ghana Ltd, with 211,074 TEUs (32.3% of the containerized trade) and MSC, with 137,490 TEUs (21.0% of the containerized trade).

9.0 PERFORMANCE OF SHIPPING LINES AND AGENTS PER VOLUME OF SHIPMENT

9.1 Performance of Shipping Lines per Volume of Shipment

A total of one hundred and seven (107) Shipping Lines and Charterers participated in transporting the over 22 million mt of Ghana's seaborne cargo (import & export) through the Ports of Tema and Takoradi in 2018.

The high performers in Liner Trade were CMA CGM (24.49%) and Maersk Line (18.58%). In the Break Bulk Trade, Maersk Line moved the highest volume (24.35%), followed by Mediterranean Shipping Company with 20.25%. High performers for the Dry Bulk Trade were I.M.T (52.1%) and H.C Trading with 19.8%. In the Liquid Bulk Trade, BP Oil International Ltd lifted the highest volume of 52.1%.

9.2 Performance of Shipping Agents per Volume of Shipment

Sixty nine (69) Shipping Agents handled over 22 million mt of seaborne trade (import & export) through the Ports of Tema and Takoradi in 2018.

High performers in the Liner Trade were Maersk Ghana Ltd. with 23.2% of the volume and MSCA Ghana Ltd. with 14.4%. The leading Shipping Agents in the Break Bulk Trade were Maersk Ghana Ltd. with 24.3% and MSCA Ghana Ltd. with 20.2%. In the Dry Bulk Trade, the high performers were Supermaritime Ghana Ltd. with 49.9% of the share and Hull Blyth Ghana Ltd. with 20.6%. In the Liquid Bulk Trade, Inchcape Shipping Ltd handled 57.9% of the volume whilst Oil and Marine Agencies (OMA) handled 30.2%.

TABLE 9 PERFORMANCE OF SHIPPING LINES PER LADEN CONTAINERS (in TEUs)

TOTAL (TEMA & TAKORADI) - 2018				
SHIPPING LINE	IMPORT	EXPORT	TOTAL	% of TOTAL
AFRICA EXPRESS LINE	7,598	2,960	**10,558**	**1.62%**
ARKAS LINE	11,476	5,486	**16,962**	**2.60%**
AFRITRAMP	1	30	**31**	**0.00%**
BBC CHARTERING	30	-	**30**	**0.00%**
CHINA COSCO SHIPPING	54,528	9,607	**64,135**	**9.81%**
CMA CGM	29,643	17,413	**47,056**	**7.20%**
EUKOR CAR CARRIER	1	-	**1**	**0.00%**
GOLD STAR LINE	22,092	6,623	**28,715**	**4.39%**
GRIMALDI LINES	17,022	4,114	**21,136**	**3.23%**

HAPAG-LLOYD	38,537	11,055	49,592	7.59%
HC TRADING	108	-	108	0.02%
HOEGH AUTOLINERS	2	-	2	0.00%
I.M.T	209	-	209	0.03%
MAERSK LINE	188,408	22,666	211,074	32.30%
MEDITERRANEAN SHIPP. CO	115,640	21,850	137,490	21.04%
MEDKON LINES	543	-	543	0.08%
MESSINA LINES	3,691	1,144	4,835	0.74%
MITSUI O.S.K. LINES	3,106	515	3,621	0.55%
NEWMONT GOLD GH. LTD	5	-	5	0.00%
NILEDUTCH	479	730	1,209	0.18%
OCEAN NETWORK EXPRESS PTE	5,696	3,200	8,896	1.36%
OTHER	3,048	-	3,048	0.47%
PACIFIC INTL. LINE	24,803	5,672	30,475	4.66%
SAFMARINE	-	12,710	12,710	1.94%
SCANSHIP	-	57	57	0.01%
SEVENLOG LTD	-	18	18	0.00%
UNIVERSAL AFRICA LINE	159	11	170	0.03%
ZIM LINE	864	-	864	0.13%
TOTAL	527,689	125,861	653,550	100.00%

TABLE 10 PERFORMANCE OF SHIPPING AGENTS PER LADEN CONTAINERS (in TEUs)

TOTAL (TEMA & TAKORADI) - 2018

SHIPPING AGENT	IMPORT	EXPORT	TOTAL	% SHARE
ANTRAK GHANA LTD	4,536	1,274	5,810	0.89%
ARKAS	7,424	5,486	12,910	1.98%
BOLLORE AFRICA LOGISTICS	4	-	4	0.00%
BLUE FUNNEL GHANA	5,537	-	5,537	0.85%
CMA CGM	29,643	17,413	47,056	7.20%
COMEXAS GHANA LTD TEMA	638	741	1,379	0.21%
CHINA COSCO SHIPPING	-	802	802	0.12%
DW CABLE NET SHIPPING GH LTD	2	-	2	0.00%
GRIMALDI GHANA LTD	16,121	3,623	19,744	3.02%
HAFENAGENTUR GH. LTD	94	-	94	0.01%
HAPAG LLOYD GH. LTD	36,032	8,646	44,678	6.84%
HASS LOGISTICS	9	-	9	0.00%
HULL BLYTH GHANA	133	-	133	0.02%
INTERMODAL SHIPPING AGENCY GH	22,956	6,623	29,579	4.53%
MAERSK GHANA LTD	188,408	22,666	211,074	32.30%
MARINE & ENERGY	3	-	3	0.00%

MARITIME AGENCIES	40	-	40	**0.01%**
MOL GHANA LTD	3,102	515	3,617	**0.55%**
MSCA GHANA	115,640	21,850	137,490	**21.04%**
OCEAN NETWORK EXPRESS PTE	5,696	3,200	8,896	**1.36%**
OIL AND MARINE AGENCIES	2,505	2,409	4,914	**0.75%**
PIL GHANA LTD	24,803	5,602	30,405	**4.65%**
SAFMARINE	-	12,710	12,710	**1.94%**
SCANSHIP GHANA LIMITED	55,429	9,323	64,752	**9.91%**
SEVENLOG LIMITED	-	18	18	**0.00%**
SUPERMARITIME GHANA LIMITED	8,934	2,960	11,894	**1.82%**
TOTAL	**527,689**	**125,861**	**653,550**	**100.00%**

TABLE 11 PERFORMANCE OF SHIPPING LINES IN GHANA'S SEABORNE TRADE - JAN- DEC. 2018

IMPORT AND EXPORT - TEMA- TAKORADI

SHIPPING LINES/CHARTERER	IMPORT	EXPORT	TOTAL	% SHARE / TRADER TYPE	%SHARE
LINER					
ADOM MBROSO COLDSTORES LTD	14,068	0	14,068	0.17	0.06
ADVANCED MARITIME TRANSPORT	172	0	172	0.00	0.00
AFRICA EXPRESS LINE	93,509	97,578	191,087	2.35	0.87
AFRITRAMP	1,147	3,440	4,587	0.06	0.02
AMEROPA LAUSANNE	46,700	0	46,700	0.57	0.21
AMEROPA SA	12,600	0	12,600	0.16	0.06
AMISACHI LTD	5,858	0	5,858	0.07	0.03
AMT	0	18	18	0.00	0.00
ARKAS LINE	107,466	85,224	192,690	2.37	0.88
AVNASH IND GH. LTD	11,969	0	11,969	0.15	0.05
BBC CHARTERING	1,132	0	1,132	0.01	0.01
BOLLORE AFRICA LTD	14	0	14	0.00	0.00
BP OIL INTERNATIONAL LTD.	30,687	0	30,687	0.38	0.14
C&G FISHERIES CO.LTD	1,538	0	1,538	0.02	0.01
CHINA HARBOUR ENGINEERING CO.	3,144	0	3,144	0.04	0.01
CHINA OCEAN SHIPP.	522,152	121,853	644,005	7.92	2.93
CHINA SHIPPING	1,066	0	1,066	0.01	0.00
CMA CGM	227,601	297,399	525,000	6.46	2.39
CONTI GMT SHIPPING	1,049	0	1,049	0.01	0.00
CONSHIP	60,685	0	60,685	0.75	0.28
COSCO SHIPPING LINES	3,661	16,263	19,924	0.25	0.09
DANGOTE CEMENT GHANA LTD	58,000	0	58,000	0.71	0.26
DOLPHIN FROZEN FOODS	2,816	0	2,816	0.03	0.01
EUKOR CAR CARRIERS	16,684	73	16,757	0.21	0.08
EUROAFRICA	21,624	2	21,626	0.27	0.10
FLOUR MILLS GH. LTD	6,969	0	6,969	0.09	0.03
GHANA NUTS COMPANY LTD	0	524	524	0.01	0.00
GLOVIS	12,120	0	12,120	0.15	0.06
GMT SHIPPING	4,196	0	4,196	0.05	0.02
GOLD STAR LINE	163,700	111,866	275,566	3.39	1.25

GOLDEN STAR FISH CO. LTD	912	0	912	0.01	0.00
GRIMALDI LINES	196,483	71,979	268,462	3.30	1.22
HAPAG-LLOYD	324,064	170,934	494,998	6.09	2.25
HB SHIPPING	70	0	70	0.00	0.00
HC TRADING	145,449	1,272	146,721	1.81	0.67
HOEGH AUTOLINERS	4,800	0	4,800	0.06	0.02
IMC SHIPPING CHINA	120	0	120	0.00	0.00
I.M.T	84,001	3,000	87,001	1.07	0.40
K' LINE	2,211	0	2,211	0.03	0.01
LEONE FISHING CO. LTD	14,891	0	14,891	0.18	0.07
LOUIS FISHING CO. LTD	17,600	0	17,600	0.22	0.08
LOULITA ENT.	1,000	0	1,000	0.01	0.00
MAERSK LINE	1,500,742	366,862	1,867,604	22.98	8.49
MEDITERRANEAN SHIPP. CO	797,728	358,905	1,156,633	14.23	5.26
MEDKON LINES	5,984	0	5,984	0.07	0.03
MESSINA LINES	38,606	18,711	57,317	0.71	0.26
MITSUI O.S.K LINES	26,643	34,407	61,050	0.75	0.28
MOL ACE	1,713	0	1,713	0.02	0.01
NEWMONT GH. GOLD LTD	370	0	370	0.00	0.00
NILEDUTCH	30,401	10,635	41,036	0.50	0.19
NIPPON YUSEN KAISHA	1,016	0	1,016	0.01	0.00
NORDEN S/A	55,000	0	55,000	0.68	0.25
NMT LINES	12,534	0	12,534	0.15	0.06
OCEAN FARE CO. LTD	13,891	0	13,891	0.17	0.06
OCEAN NETWORK EXPRESS PTE	32,414	45,307	77,721	0.96	0.35
OLAM GHANA	74,478	0	74,478	0.92	0.34
OLDENDORFF	5,125	0	5,125	0.06	0.02
OTHER	468,706	129,685	598,391	7.36	2.72
PACIFIC BASIN	39,306	0	39,306	0.48	0.18
PACIFIC INTL. LINES	205,725	84,451	290,176	3.57	1.32
PIONEER FOOD CANNERY LTD	5,597	0	5,597	0.07	0.03
PRECIOUS COLDSTORE LTD	11,677	0	11,677	0.14	0.05
SAFMARINE	0	226,584	226,584	2.79	1.03
SCANSHIP	0	321	321	0.00	0.00
SEVENLOG LTD	115,727	2,685	118,412	1.46	0.54
SHELL INTERNATIONAL	15,945	0	15,945	0.20	0.07
SIKA KORABEA CO. LTD	75	0	75	0.00	0.00
SPLIETHORFF	932	0	932	0.01	0.00
TRUSTLINK VENTURES LTD	15,911	0	15,911	0.20	0.07
UNILIVER GH. LTD	4,868	0	4,868	0.06	0.02
UNITED ARAB SHIPP. CO	90	0	90	0.00	0.00
UNIVERSAL AFRICA LINES	7,154	3,279	10,433	0.13	0.05
VITOL SA	25,508	0	25,508	0.31	0.12
VOLTA ALUMINIUM CO. LTD	0	8,508	8,508	0.10	0.04
VOLTA RIVER AUTHORITY	301	0	301	0.00	0.00
WE 2 SEAFOODS CO. LTD	34,162	0	34,162	0.42	0.16
YARA GH. LTD	7,131	0	7,131	0.09	0.03
YORK OVERSEAS	70,100	0	70,100	0.86	0.32
ZIM LINE	6,022	0	6,022	0.07	0.03
SUB-TOTAL	**5,855,510**	**2,271,765**	**8,127,275**	**100.00**	**36.94**

BREAK BULK					
AFRICA EXPRESS LINE	1,295	0	1,295	0.07	0.01
AFRITRAMP	62	0	62	0.00	0.00
AGROSYNDICATE GH. LTD	14,993	0	14,993	0.79	0.07
ARKAS LINE	18,433	0	18,433	0.97	0.08
B5 PLUS LTD.	9,052	0	9,052	0.48	0.04
CHINA OCEAN SHIPPING	141,669	0	141,669	7.48	0.64
CMA CGM	52,054	0	52,054	2.75	0.24
CONSHIP LINES	66	0	66	0.00	0.00
CONTI GMT SHIPPING	86,095	0	86,095	4.55	0.39
COSCO LINES	2,001	0	2,001	0.11	0.01
EUKOR CAR CARRIERS	81	0	81	0.00	0.00
GMT SHIPPING	20,551	0	20,551	1.09	0.09
GOLD STAR LINE	49,096	0	49,096	2.59	0.22
GRIMALDI LINES	13,579	0	13,579	0.72	0.06
HAPAG-LLOYD	85,871	0	85,871	4.53	0.39
HB SHIPPING	127	0	127	0.01	0.00
HC TRADING	100	0	100	0.01	0.00
HOEGH AUTOLINERS	245	0	245	0.01	0.00
IMC SHIPPING CHINA	1,412	0	1,412	0.07	0.01
I.M.T	691	0	691	0.04	0.00
MAERSK LINE	461,134	0	461,134	24.35	2.10
MEDITERRANEAN SHIPP. CO	383,504	0	383,504	20.25	1.74
MEDKON LINES	448	0	448	0.02	0.00
MESSINA LINES	2,120	0	2,120	0.11	0.01
MITSUI O.S.K. LINES	8,942	0	8,942	0.47	0.04
MOL ACE	0	0	0	0.00	0.00
NEWMONT GH. GOLD LTD	24	0	24	0.00	0.00
NILEDUTCH	8,674	0	8,674	0.46	0.04
NMT LINES	118	0	118	0.01	0.00
OCEAN NETWORK EXPRESS PTE	9,937	0	9,937	0.52	0.05
OLAM GH. LTD	47,498	0	47,498	2.51	0.22
OTHER	164,260	0	164,260	8.67	0.75
PACIFIC INTL. LINES	58,948	0	58,948	3.11	0.27
SEVENLOG LTD	204,623	0	204,623	10.81	0.93
SIKA KORABEA CO. LTD	41,245	0	41,245	2.18	0.19
UNITED ARAB SHIPP.CO	21	0	21	0.00	0.00
UNIVERSAL AFRICA LINE	2,612	0	2,612	0.14	0.01
VOLTA ALUMINIUM CO. LTD	0	0	0	0.00	0.00
ZIM LINE	2,176	0	2,176	0.11	0.01
SUB-TOTAL	**1,893,755**	**0**	**1,893,755**	**100.00**	**8.61**
DRY BULK					
AFRICA EXPRESS LINE	9,600	1,863	11463	0.13	0.05
AFRITRAMP	0	762	762	0.01	0.00
BBC CHATERING	0	9,500	9500	0.10	0.04
BLUESEA MARITIME	0	5,000	5000	0.06	0.02
CARGILL	27,150	0	27150	0.30	0.12
CARMEUS TRADING	65,944	0	65944	0.73	0.30

CHINA OCEAN SHIPPING	2,605	8,929	11534	0.13	0.05
CIMENTS DE L'ATLAS SA	30,325	0	30325	0.33	0.14
CMA CGM	0	3,101	3101	0.03	0.01
DANGOTE CEMENT GH. LTD	495,589	0	495589	5.45	2.25
ED&F MAN SHIPPING	60,604	0	60604	0.67	0.28
ESL AFRICA	0	5,000	5000	0.06	0.02
FLOUR MILLS GH. LTD	13,030	0	13030	0.14	0.06
GHANA NUTS CO. LTD	0	1,150	1150	0.01	0.01
GRIMALDI LINES	0	1,827	1827	0.02	0.01
HAFEN LOGISTICS	0	10,000	10000	0.11	0.05
HAPAG-LLOYD	630	0	630	0.01	0.00
HC TRADING	1,756,656	29,600	1786256	19.65	8.12
I.M.T	138,163	4,559,106	4697269	51.68	21.35
MAERSK LINE	2,772	34,483	37255	0.41	0.17
MAXAM LOGISTICS	0	5,500	5500	0.06	0.03
MEDITERRANEAN SHIPP. CO.	4,812	34,127	38939	0.43	0.18
MESSINA LINES	841	356	1197	0.01	0.01
NILEDUTCH	16,200	0	16200	0.18	0.07
NORDEN S/A	79,192	0	79192	0.87	0.36
OLAM GHANA LTD	33,684	0	33684	0.37	0.15
OLDENDORFF	23,914	0	23914	0.26	0.11
OLDENDORFF CARRIERS GMBA	86,490	0	86490	0.95	0.39
OTHER	501,338	134,015	635353	6.99	2.89
PACIFIC BASIN	19,452	0	19452	0.21	0.09
PACIFIC INTL. LINE	440	3,150	3590	0.04	0.02
SCANSHIP GH. LTD	0	508	508	0.01	0.00
SEVENLOG LTD	257,187	0	257187	2.83	1.17
SPLIETHORF	0	323,750	323750	3.56	1.47
SIEM SHIPPING	61,037	0	61037	0.67	0.28
UNICARGO LINES	0	37,142	37142	0.41	0.17
UNIVERSAL AFRICA LINES	748	17,700	18448	0.20	0.08
VOLTA ALUMINIUM CO. LTD	0	2,945	2945	0.03	0.01
WESTERN BULK CARRIERS AS	91,569	0	91569	1.01	0.42
YORK OVERSEAS	80,133	0	80133	0.88	0.36
SUB-TOTAL	**3,860,105**	**5,229,514**	**9,089,619**	**100**	**41.32**
LIQUID BULK					
AFRITRAMP	30	0	30	0.00	0.00
ALPHAPETRO	29,164	0	29,164	1.01	0.13
AVNASH IND. GH. LTD	5,685	0	5,685	0.20	0.03
BENSO OIL PALM PLANTATION	0	1,004	1,004	0.03	0.00
BLUE OCEAN	321,650	0	321,650	11.14	1.46
BLUE OCEAN/ALFAPETRO	2,800	0	2,800	0.10	0.01
BOST	44,369	24,158	68,527	2.37	0.31
BP OIL INTERNATIONAL LTD	1,506,329	0	1,506,329	52.15	6.85
CHINA OCEAN SHIPPING	199	0	199	0.01	0.00
CIRRUS	81,611	0	81,611	2.83	0.37
CIRRUS/EBONY	92,483	0	92,483	3.20	0.42
CMA CGM	1,292	0	1,292	0.04	0.01

EBONY OIL & GAS	65,812	0	65,812	2.28	0.30
FUELTRADE	58,761	0	58,761	2.03	0.27
FUELTRADE/BLUE OCEAN	3,903	0	3,903	0.14	0.02
GNPC	11,288	0	11,288	0.39	0.05
GLENCORE ENERGY	86,230	0	86,230	2.99	0.39
HAPAG-LLOYD	61,547	0	61,547	2.13	0.28
HC TRADING	73	0	73	0.00	0.00
I.M.T	18,417	0	18,417	0.64	0.08
INCHCAPE SHIPPING SERVICES	16,948	0	16,948	0.59	0.08
MAERSK LINE	2,035	0	2,035	0.07	0.01
MEDITERRANEAN SHIPP. CO.	1,683	0	1,683	0.06	0.01
MONJASA DMCC	5,826	0	5,826	0.20	0.03
OTHER	218,947	138,887	357,834	12.39	1.63
P.W.S.L.	7,297	0	7,297	0.25	0.03
PACIFIC INTL. LINE	1,010	0	1,010	0.03	0.00
PLATON GAS OIL GH. LTD	7,553	0	7,553	0.26	0.03
SHELL INTERNATIONAL	19,137	0	19,137	0.66	0.09
TEMA OIL REFINERY	19,902	0	19,902	0.69	0.09
TOTSA - TOTAL OIL TRADING	21,000	0	21,000	0.73	0.10
UNIVERSAL AFRICA LINE	51	0	51	0.00	0.00
VITOL	9,002	0	9,002	0.31	0.04
WILMAR AFRICAN LTD	2,535	0	2,535	0.09	0.01
SUB-TOTAL	**2,724,571**	**164,049**	**2,888,620**	**100**	**13.13**
GRAND TOTAL	**14,333,941**	**7,665,328**	**21,999,269**	**100.00**	**100.00**

TABLE 12 PERFORMANCE OF SHIPPING AGENTS **IN GHANA'S SEABORNE TRADE** - JAN - DEC. 2018

IMPORT AND EXPORT - TEMA - TAKORADI

	IMPORT	EXPORT	TOTAL	% SHARE / TRADE TYPE	%SHARE
LINER					
ADVANCED MARITIME TAKORADI	172	0	172.00	0.00	0.00
AFRICA CARGO CENTRAL LTD	5,766	0	5,766	0.07	0.03
A&J SHIPPING SERVICES	42,845	0	42,845	0.53	0.19
AMT LINES	0	18	18	0.00	0.00
ANDIPEX CO. LTD	65,419	0	65,419	0.80	0.30
ANTRAK GH. LTD	90,800	22,152	112,952	1.39	0.51
AR RAHMANI SHIPPING LTD	6,614	0	6,614	0.08	0.03
ARKAS GH. LTD	64,891	85,224	150,115	1.85	0.68
BAJ FREIGHT TEMA	44,838	0	44,838	0.55	0.20
BLUE FUNNEL GH. LTD	54,099	0	54,099	0.67	0.25
BOLLORE LOGISTICS	4,066	0	4,066	0.05	0.02
COMEXAS GH. LTD	44,686	13,914	58,600	0.72	0.27
CONSOLIDATED SHIPPING AGENCIES	60,319	0	60,319	0.74	0.27
CMA CGM GH. LTD	227,606	297,399	525,005	6.46	2.39

COSCO GH. LTD	0	11,213	11,213	0.14	0.05
DAMCO LOGISTICS GH. LTD	152,470	0	152,470	1.88	0.69
DOLPHIN SHIPPING SERVICES	13,987	0	13,987	0.17	0.06
FAIRPOINT BUSINESS	2,475	0	2,475	0.03	0.01
GLOBAL CARGO & COMMODITIES	103,553	0	103,553	1.27	0.47
GMT SHIPPING LTD	5,389	0	5,389	0.07	0.02
GRIMALDI GH. LTD	185,545	65,176	250,721	3.08	1.14
GREENLINE LOGISTICS LTD	913	0	913	0.01	0.00
HAFENAGENTUR GHANA LTD TEMA	4,686	0	4,686	0.06	0.02
HAPAG-LLOYD GH. LTD	286,274	134,947	421,221	5.18	1.91
HASS LOGISTICS GH. LTD	37,146	13,799	50,945	0.63	0.23
HULL BLYTH GH. LTD	168,539	1,379	169,918	2.09	0.77
INCHCAPE SHIPP. SERVICES GH. LTD	86,714	0	86,714	1.07	0.39
INTERMODAL SHIPP. AGENCY GH. LTD	169,721	111,866	281,587	3.46	1.28
KHUDA SERVICE	26,870	0	26,870	0.33	0.12
KOYANKS COMPANY LIMITED	3,245	0	3,245	0.04	0.01
MACRO SHIPP. LTD	47,774	0	47,774	0.59	0.22
MAERSK GH. LTD	1,500,742	366,862	1,867,604	22.98	8.49
MAP SHIPPING LTD	1	0	1	0.00	0.00
MARINE AND ENERGY SERVICES	268	35	303	0.00	0.00
MARITIME AGENCIES	636	0	636	0.01	0.00
MARITIME OVERSEES	1,130	1,803	2,933	0.04	0.01
MIDLAND INTERNATIONAL GHANA LIMITED	8,250	0	8,250	0.10	0.04
MOL GHANA LTD	26,643	34,407	61,050	0.75	0.28
MSCA GH. LTD	797,728	358,905	1,156,633	14.23	5.26
OCEAN NETWOR EXPRESS GH. LTD	32,414	45,307	77,721	0.96	0.35
OIL & MARINE AGENCIES	81,872	35,987	117,859	1.45	0.54
PIL GHANA LTD	205,725	84,451	290,176	3.57	1.32
PORTS MARINE LTD	12,534	0	12,534	0.15	0.06
SAFMARINE	0	226,584	226,584	2.79	1.03
SCANSHIP GHANA LIMITED	537,391	134,027	671,418	8.26	3.05
SEVENLOG LTD	274,578	95,925	370,503	4.56	1.68
SHARAF SHIPPING AGENCY LIMITED	12,120	0	12,120	0.15	0.06
SIFAX AGENCIES GH. LTD	29,000	0	29,000	0.36	0.13
SILVERMARITIME GH. LTD	6,348	0	6,348	0.08	0.03
SSK MARINE LTD TAKORADI	1,268	0	1,268	0.02	0.01
STARDEX MARINE CONSULT	12,453	0	12,453	0.15	0.06
SUPERMARITIME GHANA LIMITED	301,048	130,385	431,433	5.31	1.96

TRAMSCO SHIPPING	5,854	0	5,854	0.07	0.03
UNITED ARAB SHIPPING AGENCIES	90	0	90	0.00	0.00
SUB-TOTAL	**5,855,516**	**2,271,765**	**8,127,281**	**100.00**	**36.94**
BREAK BULK					
AFRICA CARGO CENTRAL LTD	27,594	0	27,594	1.46	0.13
ANTRAK GH. LTD	3,558	0	3,558	0.19	0.02
ARKAS GHANA LTD TEMA	10,204	0	10,204	0.54	0.05
BAJ FREIGHT TEMA	258	0	258	0.01	0.00
BLUE FUNNEL GH.	10,352	0	10,352	0.55	0.05
COMEXAS GHANA LIMITED	11,286	0	11,286	0.60	0.05
CONSOLIDATED SHIPPING AGENCIES	66	0	66	0.00	0.00
CMA CGM	52,054	0	52,054	2.75	0.24
DAMCO LOGISTICS GHANA LTD	1,871	0	1,871	0.10	0.01
FACULTY LOGISTICS LTD	30,000	0	30,000	1.58	0.14
GLOBAL CARGO & COMMODITIES	96,743	0	96,743	5.11	0.44
GMT SHIPPING LTD	126,408	0	126,408	6.67	0.57
GRIMALDI GHANA LTD.	12,934	0	12,934	0.68	0.06
HAFENAGENTUR GH. LTD	45	0	45	0.00	0.00
HAPAG-LLOYD GH. LTD	83,941	0	83,941	4.43	0.38
HULL BLYTH GH. LTD	9,415	0	9,415	0.50	0.04
INCHCAPE SHIPPING SERVICES	8,197	0	8,197	0.43	0.04
INTERMODAL SHIPP. AGENCY GH. LTD	51,272	0	51,272	2.71	0.23
MAERSK GH. LTD	461,134	0	461,134	24.35	2.10
MAP SHIPPING LTD	20,000	0	20,000	1.06	0.09
MARINE AND ENERGY SERVICES GH LTD	82	0	82	0.00	0.00
MOL GH. LTD	8,942	0	8,942	0.47	0.04
MSCA GH. LTD	383,504	0	383,504	20.25	1.74
OCEAN NETWORK EXPRESS GH. LTD	9,937	0	9,937	0.52	0.05
OIL & MARINE AGENCIES	1,930	0	1,930	0.10	0.01
PIL GHANA LTD	58,948	0	58,948	3.11	0.27
PORTS MARINE LTD	118	0	118	0.01	0.00
SCANSHIP GH LTD	124,578	0	124,578	6.58	0.57
SEVENLOG LTD	206,035	0	206,035	10.88	0.94
SILVERMARITIME GH. LTD	34,825	0	34,825	1.84	0.16
SUPERMARITIME GH. LTD	2,549	0	2,549	0.13	0.01
UNITED ARAB SHIPPING AGENCIES GHANA	21	0	21	0.00	0.00
WATER FRONT ALL SERVICES LTD	44,956	0	44,956	2.37	0.20

SUB-TOTAL	**1,893,755**	**0**	**1,893,755**	**100.00**	**8.61**
DRY BULK					
ANTRAK GH. LTD	2653	2744	5397	0.06	0.02
AFRICA CARGO CENTRAL LTD	635	0	635	0.01	0.00
BLUESEA MARITIME AGENCY	0	18,692	18,692	0.21	0.08
BLUESEA MARITIME GH. LTD	0	18,450	18,450	0.20	0.08
BOCS GH. LTD	0	10,000	10,000	0.11	0.05
CMA CGM GH. LTD	0	3,101	3,101	0.03	0.01
COMEXAS GHANA LIMITED	16,948	17,700	34,648	0.38	0.16
DAMCO LOGISTICS GH. LTD	173,934	0	173,934	1.91	0.79
GLOBAL CARGO & COMMODITIES	91,184	0	91,184	1.00	0.41
HAPAG LLOYD GHANA LTD	630	0	630	0.01	0.00
HAFENAGENTUR GHANA LTD TEMA	25,000	0	25,000	0.28	0.11
HASS LOGISTICS GH. LTD	28,501	69,019	97,520	1.07	0.44
HULL BLYTH GH. LTD	1,840,487	29,600	1,870,087	20.57	8.50
INCHCAPE SHIPPING SERVICES	40,048	0	40,048	0.44	0.18
MAERSK GHANA LTD	2,772	34,483	37,255	0.41	0.17
MACRO SHIPPING GH. LTD	40,100	680,007	720,107	7.92	3.27
MAP SHIPPING LTD	66,062	0	66,062	0.73	0.30
MSCA GH. LTD	4,812	34,127	38,939	0.43	0.18
PIL GHANA LTD	440	2,007	2,447	0.03	0.01
SCANSHIP GH. LTD	2,605	10,781	13,386	0.15	0.06
SEVENLOG LTD	766,120	0	766,120	8.43	3.48
SIFAX AGENCIES GH. LTD	252,490	0	252,490	2.78	1.15
STAR MARITIME GH. LTD	0	9,500	9,500	0.10	0.04
SUPERMARITIME GH. LTD	253,141	4,284,303	4,537,444	49.92	20.63
WESTERN FREIGHT AND LOGISTICS LTD	65,944	0	65,944	0.73	0.30
UMAL SHIPPING AGENCY GH. LTD	185,599	0	185,599	2.04	0.84
UNICARGO GH. LTD	0	5,000	5,000	0.06	0.02
SUB-TOTAL	**3,860,106**	**5,229,514**	**9,089,620**	**100.00**	**41.32**
LIQUID BULK					
ANTRAK GHANA LTD	30	0	30	0	0.00
BAJ FREIGHT TEMA	2	0	2	0	0.00
BLUESEAS SHIPPING SERVICES LTD	3,006	0	3,006	0.10	0.01
BULK SHIP & TRADE LTD	145,105	0	145,105	5.02	0.66
DAMCO LOGISTICS GH. LTD	5,826	0	5,826	0.20	0.03

DADOO MARITIME GH	0	8,664	8,664	0.30	0.04
CMA CGM GH. LTD	1,292	0	1,292	0.04	0.01
COMEXAS GHANA LTD TEMA	51	0	51	0.00	0.00
HAPAG-LLOYD GH. LTD	1,875	0	1,875	0.06	0.01
HULL BLYTH GHANA	73	0	73	0.00	0.00
INCHCAPE SHIPP. SERVICES GH. LTD	1,654,510	19,717	1,674,227	57.96	7.61
MAERSK GH. LTD	2,035	0	2,035	0.07	0.01
MARINEMOR CONSULT LTD	7,553	0	7,553	0.26	0.03
MSCA GH. LTD	1,683	0	1,683	0.06	0.01
MULTI PLAN LTD	3,000	0	3,000	0.10	0.01
OIL & MARINE AGENCIES	837,039	37,189	874,228	30.26	3.97
PIL GHANA LTD	1,010	0	1,010	0.03	0.00
SCANSHIP GHANA LIMITED	199	0	199	0.01	0.00
SEVENLOG GH. LTD	0	55,000	55,000	1.90	0.25
STARDEX MARINE CONSULT	1,500	0	1,500	0.05	0.01
SUPERMARITIME GHANA LIMITED	49,680	43,478	93,158	3.23	0.42
TIGER HAULAGE SHIPPING AGENCY LTD	4,293	0	4,293	0.15	0.02
ULTIMA BEIGE LOGISTICS LTD	4,809	0	4,809	0.17	0.02
SUB-TOTAL	**2,724,571**	**164,048**	**2,888,587**	**100.00**	**13.13**
GRAND TOTAL	**14,333,949**	**7,665,327**	**21,999,244**	**100.00**	**100.00**

GHANA SHIPPERS' AUTHORITY

Providing Shipping Solutions