



GHANA'S MARITIME TRADE REVIEW (January-September 2018)

1.0 OVERVIEW

The World Trade Organization's (WTO) forecast for the third quarter of 2018 indicated a moderate decline in world trade volumes. This was premised on steady decline in export orders and automobile production and sales particularly due to trade tensions between China and the United States of America.

On the global shipping outlook for 2018, the United Nations Conference on Trade and Development (UNCTAD) projects a stagnation of growth in volume at 4.0%, about the same growth rate recorded in 2017. Containerized and dry bulk cargo are expected to assume the fastest growth in 2018 in contrast to the tanker trades. This increase is attributed to changing trends such as digitalization, electronic commerce and the Belt and Road Initiative of China.

On the domestic front, Ghana's cargo throughput for the third quarter (July to September) 2018 recorded 5.61million metric tons compared to 5.76million metric tons in the same period of 2017. This represents a marginal decline of 2.64%. In spite of this quarter-on-quarter decline in cargo throughput for the third quarter 2018, cumulatively, Ghana's seaborne trade volume for January to September 2018 grew by 8.21% over the same period in 2017.

2.0 COMPARISON OF CARGO THROUGHPUT OF Q3 2018 AND Q3 2017

Cargo throughput for Q3 2018 decreased by 2.64% compared to the same period of 2017 (i.e. Q3 2017). Total import and export trade volume in Q3 2018 decreased by 1.21% whilst total

transit/transshipment trade volume in Q3 2018 also decreased by 24.19% compared to Q3 2017. See Table 1 for details.

TRADE TYPE	Jul-Sept 2018 AND 2017		
	Jul-Sept (Q3)2018 (mt)	Jul-Sept (Q3)2017 (mt)	CHANGE
TOTAL IMPORT	3,689,093	3,695,259	-0.17%
TOTAL EXPORT	1,652,226	1,711,337	-3.45%
TOTAL TRANSIT/TRANSH.	272,827	359,869	-24.19%
CARGO THROUGHPUT	5,614,146	5,766,465	-2.64%

3.0 PORTS SHARE OF CARGO THROUGHPUT FOR JANUARY – SEPTEMBER (Q1-3) 2018

Cargo throughput for the seaports of Ghana (i.e. Tema and Takoradi) for Q1-3 2018 was 17.37million metric tons (mt). Cargo throughput for the Port of Tema was 11.72 million mt representing 67% of the total, whilst the Port of Takoradi recorded 5.65 million mt, representing 33% of the total seaborne trade.

Transit/Transshipment imports amounted to 789,611mt, whilst transit/transshipment exports recorded 54,261mt. Table 2 below shows the summary performance for the review period.

Table 2.SUMMARY OF GHANA'S SEABORNE TRADE (in mt)						
JAN- SEPT(Q1-3) 2018						
PORT	IMPORT (mt)	TRANSIT/ TRANSHP. IMPORT (mt)	*EXPORT (mt)	TRANSIT/ TRANSHP. EXPORT (mt)	TOTAL (mt)	% SHARE
TEMA	9,254,967	769,830	1,641,118	54,261	11,719,971	67%
TAKORADI	1,589,856	19,781	4,038,136	0	5,647,772	33%
TOTAL	10,844,823	789,611	5,679,042	54,261	17,367,743	100%

* Exports exclude Ghana's crude oil exports

4.0 COMPARISON OF CARGO THROUGHPUT JANUARY– SEPTEMBER (Q1-3)2018 AND 2017

Table 4 shows the summary of seaborne trade comparison between Q1-3 of 2018 and 2017.

Cargo throughput for the review period Q1-3 2018 increased by 8.21% compared to the same period of 2017 (i.e. Q1-3 2017). Total import and export trade volume for Q1-3 2018 increased by 8.87% compared to Q1-3 2017. Total transit/transshipment trade volume for Q1-3 2018 however decreased by 3.23% over Q1-3 2017.

Table 4 SUMMARY COMPARISON OF GHANA'S CARGO THROUGHPUT (Jan –Sept) 2018 AND 2017			
TRADE TYPE	Jan-Sept (Q1-3) 2018 (mt)	Jan- Sept (Q1-3) 2017 (mt)	CHANGE
TOTAL IMPORT	10,844,822	10,451,102	3.77%
TOTAL EXPORT	5,679,254	4,727,027	20.14%
TOTAL TRANSIT/TRANSH.	843,872	872,056	-3.23%
CARGO THROUGHPUT	17,367,748	16,050,185	8.21%

5.0 COMPARISON OF GHANA'S SEABORNE TRADE for JANUARY – SEPTEMBER (Q1-3) 2018 AND 2017 PER CARGO TYPE

5.1 IMPORT TRADE

Total imports for the review period Q1-3 2018 was 10.84 million mt. This comprised 4.39million mt of Liner cargo, 1.41 million mt of Break bulk, 2.83 million mt of Dry bulk cargo and 2.19 million mt of Liquid bulk imports.

In Table 4 below, it can be seen that imports for Q1-3 2018 increased by 3.77% over Q1-3 2017. For the trade types, there was an increase in Liner imports by 6.8%. Break bulk imports marginally increased by 0.8%, Dry bulk imports increased by 19.5% and Liquid bulk imports decreased by 14%.

Table 4 COMPARISON OF GHANA'S SEABORNE TRADE PER CARGO TYPE

TRADE TYPE	Jan-Sept(Q1-3) 2018 (mt)	Jan-Sept(Q1-3) 2017 (mt)	Change
IMPORT:			
Liner	4,398,865	4,120,746	6.75%
Break Bulk	1,417,105	1,405,900	0.80%
Dry Bulk	2,830,723	2,368,501	19.52%
Liquid Bulk	2,198,470	2,555,955	-14.00%
TOTAL IMPORT	10,844,822	10,451,102	3.77%
EXPORT:			
Liner	1,509,156	1,117,138	35.07%
Break Bulk	227,164	350,725	-35.23%
Dry Bulk	3,798,911	3,226,388	17.75%
Liquid Bulk	144,023	32,776	339.42%
TOTAL EXPORT	5,679,254	4,727,027	20.14%
TOTAL IMPORT & EXPORT	16,524,076	15,178,129	8.87%

5.2 EXPORT TRADE

The total export trade volume for Q1-3 2018 was 5.68 million mt. This represents 20.14% increase over Q1-3 2017. This was made up of 1.51 million mt of Liner items, 227,164 mt of Break bulk items, 3.79 million mt of Dry Bulk and 144,023 mt of Liquid Bulk.

6.0 PERFORMANCE IN LADEN CONTAINERS

Table 5 below shows the details of the performance in laden containers for Q1-3 2018. Total Laden Containers for imports and exports for Q1-3 2018 was **491,482** TEUs. This represents an increase of 12.39% compared to Q1-3 2017.

Total Import Laden Containers for Q1-3 2018 was **395,536** TEUs; a 9.54% increase compared to Q1-3 2017. Total export Laden Containers for Q1-3 2018 was **95,946** TEUs; representing an increase of 25.9% compared to Q1-3 2017.

Table 5 GHANA'S SEABORNE TRADE IN LADEN CONTAINERS (in TEUs) PER PORT

TRADE TYPE	PORT	Jan-Sept (Q1-3) 2018 (in TEUs)	Jan-Sept (Q1-3) 2017 (in TEUs)	CHANGE
IMPORT	TEMA	376,612	351,778	6.91%
	TAKORADI	18,924	9,301	103.44%
	TOTAL IMPORT	395,536	361,079	9.54%
EXPORT	TEMA	85,026	62,565	35.90%
	TAKORADI	10,920	13,646	-19.98%
	TOTAL EXPORT	95,946	76,211	25.90%
TOTAL	IMPORT/EXPORT	491,482	437,290	12.39%

7.0 DIRECTION OF GHANA'S SEABORNE TRADE

7.1 Import Trade

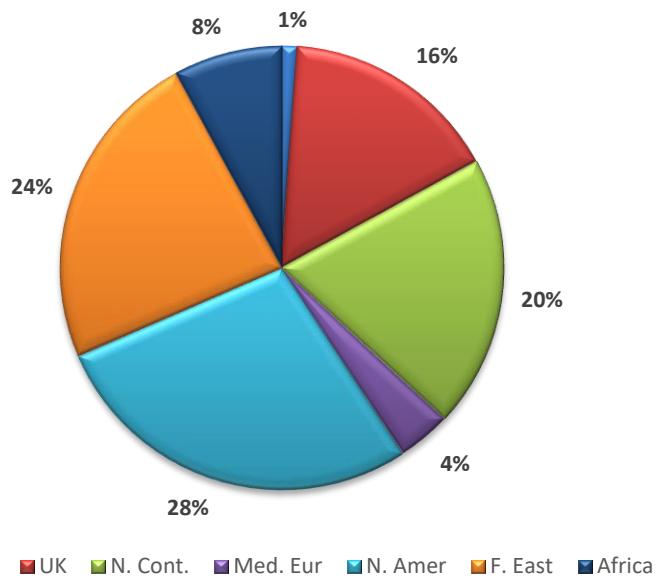
Figure 1 and Table 6 below show that majority of Ghana's seaborne imports for Q1-3 2018 came from the Far East range, representing about 28% of the total import trade. Africa was next with 24% share of Ghana's import trade. Imports from Africa was 2,554,007 mt, an increase of 195,324 mt (or 8.3%) over the previous year's figure of 2,358,683 mt.

Table 6.DIRECTION OF GHANA'S SEABORNE IMPORT TRADE (in mt)

Jan-Sept (Q1-3) 2018

Trade Type	UK	N. Cont.	Med. Eur	N. Amer	F. East	Africa	Others	TOTAL
LINER	83,064	517,479	550,216	271,505	1,815,278	733,884	427,446	4,398,872
BREAK BULK	4,281	185,291	40,369	2,975	906,546	77,642	200,003	1,417,104
DRY BULK	0	174,121	1,503,477	135,818	265,734	582,633	168,935	2,830,718
LIQUID BULK	37,037	845,029	61,317	8,998	22,467	1,159,847	63,426	2,198,121
TOTAL	124,382	1,721,920	2,155,379	419,295	3,010,024	2,554,007	859,810	10,844,816
SHARE	1%	16%	20%	4%	28%	24%	8%	100%

FIG 1: DIRECTION OF GHANA'S SEABORNE IMPORT TRADE (in mt)
(Jan -Sept. 2018)



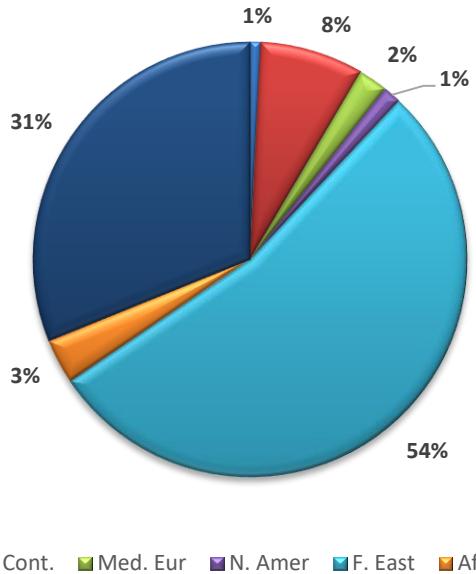
7.2 Export Trade

The 4.73 million mt of seaborne exports for Q1-3 2018 went to various destinations in the world. Majority of these exports went to the Far East. The Far East range received a total of 3,041,884 mt (i.e. 54% of total exports). Table 7 below gives more details about the direction of Ghana's seaborne export trade for Q1-3 2018.

Table 7. DIRECTION OF GHANA'S SEABORNE EXPORT TRADE (in mt)
Jan-Sept (Q1-3) 2018

Trade Type	UK	N. Cont.	Med. Eur	N. Amer	F. East	Africa	Others	TOTAL
LINER	34,164	275,458	114,568	45,654	624,472	170120	244,719	1,509,156
BREAK BULK	293	15,936	9,289	12,430	154,494	3,870	30,849	227,164
DRY BULK	10,000	126,706	254	0	2,262,915	124	1,398,912	3,798,911
LIQ. BULK	0	18,316	0	18,168	0	14,399	93,140	144,023
TOTAL	44,460	436,419	124,111	76,252	3,041,884	188,299	1,767,638	5,679,254
SHARE	1%	8%	2%	1%	54%	3%	31%	100%

**FIG 2: DIRECTION OF GHANA'S SEABORNE EXPORT TRADE (in mt)
(Jan -Sept. 2018)**



8.0 TRANSIT TRADE AND TRANSSHIPMENT THROUGH THE SEAPORTS OF GHANA

Total Transit/Transshipment trade volume for Q1-3 2018 shows a decrease of 3.23% compared to Q1-3 2017. Total volume of transit/transshipment for Q1-3 2018 was 843,872 metric tons (mt).

Transit/Transshipment Imports for Q1-3 2018 amounted to 789,611, recording a decline of 3.49% compared to Q1-3 2017. Transshipment/Transit Exports recorded 54,261 mt in Q1-3 2018, an increase of 0.73% compared to Q1-3 2017. Table 8 below shows the details of the transit/transshipment trade volumes for the review period.

Table 8. SUMMARY COMPARISON OF TRANSIT TRADE AND TRANSHIPMENT THROUGH THE SEAPORTS OF GHANA (JAN-SEPT.) 2018 AND 2017

TRADE TYPE	Jan-Sept (Q1-3) 2018 (mt)	Jan-Sept (Q1-3) 2017 (mt)	CHANGE
TRANSIT/TRANSH. IMPORT	789,611	818,186	-3.49%
TRANSIT/TRANSH. EXPORT	54,261	53,870	0.73%
TOTAL	843,872	872,056	-3.23%

9.0 TRANSIT TRADE PERFORMANCE FOR BURKINA FASO, MALI AND NIGER

Total transit volume for the three (3) landlocked countries of Burkina Faso, Mali and Niger amounted to 723,085mt in Q1-3 2018. This represents a decline of 0.88% compared to Q1-3 2017. The transit trade comprises imports of 671,066 mt and exports of 52,019mt.

Major transit trade commodities included Lubricating Oil, Processed Foods/ Beverages and Bagged Fertilizer. Details are shown in Table 9.

Table 9. SUMMARY COMPARISON OF TRANSIT TRADE for BURKINAFASO, MALI & NIGER JAN. –SEPT. (Q1-3) 2018 AND 2017

TRADE TYPE	Jan-Sept (Q1-3) 2018 (mt)	Jan-Sept (Q1-3) 2017 (mt)	Change
TRANSIT IMPORT	671,066	677,289	-0.92%
TRANSIT EXPORT	52,019	52,234	-0.41%
TOTAL	723,085	729,523	-0.88%

10.0 PERFORMANCE IN GHANA'S CONTAINERIZED CARGO TRADE

10.1 Shipping Line Performance in the Containerized Trade

Twenty-Eight (28) Shipping Lines were involved in the containerized cargo trade which amounted to 491,482TEUs for the review period Q1-3 2018. The highest operators were

Maersk Line, with 161,280TEUs (32.8% of the container trade) and Mediterranean Shipping Company (MSC), with 104,035TEUs (21.2%). Details are shown in Table 10.

10.2 Shipping Agents' Performance in the Containerized Trade

Twenty-Four (24) Shipping Agents were involved in the containerized trade to and from Ghana. Together, they handled 491,482 TEUs for the review period Q1-3 2018. The highest performing agencies were Maersk Ghana Ltd, with 161,280 TEUs (32.8% of the containerized trade) and MSC, with 104,035 TEUs (21.2% of the containerized trade). Details are shown in Table 11.

11.0 PERFORMANCE OF SHIPPING LINES AND AGENTS PER VOLUME OF SHIPMENT

11.1 Performance of Shipping Lines per Volume of Shipment and Trade Type

A total of One Hundred and Four (104) Shipping Lines and Charterers participated in transporting the over 16.5 million mt of Ghana's seaborne cargo (import & export) through the Ports of Tema and Takoradi during Q1-3 2018. The performance of the Lines per trade type (i.e. Liner, Break bulk, Dry bulk and Liquid bulk) is shown in Table 12 below.

The high performers in Liner Trade were Maersk Line (23.8%) and Mediterranean Shipping Company (14.1%). In the Break Bulk Trade, Maersk Line moved the highest volume (23.6%), followed by Mediterranean Shipping Company with 21.7%. High performers for the Dry Bulk Trade were I.M.T (52.7%) and H.C Trading with 19.0%. In the Liquid Bulk Trade, BP Oil International Ltd lifted the highest volume of 51.4%.

11.2 Performance of Shipping Agents per Volume of Shipment and Trade Type

Sixty-Eight (68) Shipping Agents handled over 16.5 million mt of seaborne trade (import & export) through the Ports of Tema and Takoradi during the period Q1-3 2018. Table 13 below shows the performance in the various trades namely, Liner, Break Bulk, Dry Bulk and Liquid Bulk trade for the review period.

High performers in the Liner Trade were Maersk Ghana Ltd. with 23.8% of the volume and MSCA Ghana Ltd. with 14.1%. The leading Shipping Agents in the Break Bulk Trade were Maersk Ghana Ltd. with 23.6% and MSCA Ghana Ltd. with 21.7%. In the Dry Bulk Trade, the high

performers were Supermaritime Ghana Ltd. with 47.8% of the share and Hull Blyth Ghana Ltd. with 19.8%. In the Liquid Bulk Trade, Inchcape Shipping Ltd handled 55.1% of the volume whilst Oil and Marine Agencies (OMA) handled 31.7%.

TABLE 10 PERFORMANCE OF SHIPPING LINES PER LADEN CONTAINERS (in TEUs) –TEMA & T'DI

JAN. – SEPT 2018				
<u>SHIPPING LINE</u>	<u>IMPORT</u>	<u>EXPORT</u>	<u>TOTAL</u>	<u>% of TOTAL</u>
AFRITRAMP	1	30	31	0.01%
AFRICA EXPRESS LINE	5,402	2,194	7,596	1.55%
ARKAS LINE	7,276	4,191	11,467	2.33%
BBC CHARTERING % LOGISTICS	30	-	30	0.01%
CHINA OCEAN SHIPPING	39,275	8,805	48,080	9.78%
CMA CGM	23,561	13,694	37,255	7.58%
COSCO LINES	98	-	98	0.02%
EUKOR CAR CARRIERS	1	-	1	0.00%
GOLD STAR LINE	14,351	5,437	19,788	4.03%
GRIMALDI LINES	12,245	2,620	14,865	3.02%
HAPAG-LLOYD	27,490	8,482	35,972	7.32%
HC TRADING	87	-	87	0.02%
HOEGH LINES	2	-	2	0.00%
I.M.T	166	-	166	0.03%
MAERSK LINE	144,346	16,934	161,280	32.82%
MEDITERRANEAN SHIPP. CO	88,561	15,474	104,035	21.17%
MESSINA LINES	2,693	902	3,595	0.73%
MITSUI O.S.K. LINES	3,102	515	3,617	0.74%
NEWMOUNT	3	-	3	0.00%
NILEDUTCH	375	212	587	0.12%
OCEAN NETWORK EXPRESS PTE	3,377	1,615	4,992	1.02%
OTHER	2,778	-	2,778	0.57%
PACIFIC INTL. LINE	19,344	5,304	24,648	5.02%
SCANSHIP	-	57	57	0.01%
SAFMARINE MPV N.V	-	9,451	9,451	1.92%
SEVENLOG	-	18	18	0.00%
UNIVERSAL AFRICA LINE	108	11	119	0.02%
ZIM LINE	864	-	864	0.18%
TOTAL	395,536	95,946	491,482	100.00%

TABLE 11 PERFORMANCE OF SHIPPING AGENTS PER LADEN CONTAINERS (in TEUs)

TOTAL (TEMA & TAKORADI)				
JAN – SEPT 2018				
SHIPPING AGENT	IMPORT	EXPORT	TOTAL	% SHARE
ANTRAK GHANA LTD	2,995	1032	4,027	0.82%
ARKAS GH LTD	3,224	4191	7,415	1.51%
BLUE FUNNEL GHANA	5,537	-	5,537	1.13%
COMEXAS GHANA LTD	483	223	706	0.14%
CMA CGM GH. LTD	23,561	13,694	37,255	7.58%
DW CABLE NET SHIPPING GH LTD	2	-	2	0.00%
GRIMALDI GHANA LTD	11,568	2,434	14,002	2.85%
HAFENAGENTUR GHANA LTD TEMA	94		94	0.02%
HAPAG LLOYD	24,985	6,073	31,058	6.32%
HASS LOGISTICS GH	9		9	0.00%
HULL BLYTH GHANA	110	-	110	0.02%
INTERMODAL SHIPPING AGENCY GH	15,215	5,437	20,652	4.20%
MAERSK GHANA LTD	144,346	16,934	161,280	32.82%
MARINE & ENERGY SERVICES	3	-	3	0.00%
MARITIME AGENCIES	41	-	41	0.01%
MOL GHANA LTD	3,102	515	3,617	0.74%
MSCA GHANA	88,560	15,474	104,034	21.17%
OCEAN NETWORK EXPRESS GHANA LTD	3,377	1,615	4,992	1.02%
OIL AND MARINE AGENCIES	2,505	2,409	4,914	1.00%
PIL GHANA LTD	19,344	5,234	24,578	5.00%
SAFMARINE	-	9,451	9,451	1.92%
SCANSHIP GHANA LIMITED	40,216	9,018	49,234	10.02%
SEVENLOG	-	18	18	0.00%
SUPERMARITIME GHANA LIMITED	6,259	2,194	8,453	1.72%
TOTAL	395,536	95,946	491,482	100.00%

TABLE 12 PERFORMANCE OF SHIPPING LINES IN GHANA'S SEABORNE TRADE - JAN - SEPT. 2018

IMPORT AND EXPORT - TEMA & TAKORADI					
SHIPPING LINES/CHARTERER	IMPORT	EXPORT	TOTAL	% SHARE / TRADER	%SHARE TYPE
LINER					
ADOM MBROSO COLDSTORES LTD	11,756	0	11,756	0.19	0.07
ADVANCE MARITIME TRANSPORT	172	0	172	0.00	0.00
AFRICA EXPRESS LINE	67,229	67,409	134,638	2.21	0.81
AFRITRAMP	876	3,424	4,300	0.07	0.03
AMEROPA LAUSANNE	22,600	0	22,600	0.37	0.14
AMEROPA SA	12,600	0	12,600	0.21	0.08
AMISACHI LTD	5,858	0	5,858	0.10	0.04
AMT	0	18	18	0.00	0.00
ARKAS LINE	70,270	65,679	135,949	2.24	0.82
AVNASH IND GH. LTD	11,969	0	11,969	0.20	0.07
CONSHIP LINES	60,006	0	60,006	0.99	0.36
BBC CHARTERING	1,133	0	1,133	0.02	0.01
BOLLORE AFRICA LTD	14	0	14	0.00	0.00
BP OIL INTERNATIONAL LTD.	30,687	0	30,687	0.50	0.19
C&G FISHERIES CO.LTD	1,538	0	1,538	0.03	0.01
CHINA HARBOUR ENGINEERING CO.	3,144	0	3,144	0.05	0.02
CHINA OCEAN SHIPP.	392,276	121,853	514,129	8.46	3.11
CMA CGM	181,738	233,511	415,249	6.83	2.51
CONTI GMT SHIPPING	1,054	0	1,054	0.02	0.01
DANGOTE CEMENT GHANA LTD	29,000	0	29,000	0.48	0.18
DOLPHIN FROZEN FOODS	2,424	0	2,424	0.04	0.01
EUKOR CAR CARRIERS	12,951	0	12,951	0.21	0.08
EURO AFRICA	13,890	2	13,892	0.23	0.08
FLOUR MILLS GH. LTD	6,969	0	6,969	0.11	0.04
GLOVIS	7,815	0	7,815	0.13	0.05
GOLD STAR LINE	118,884	89,753	208,637	3.43	1.26
GOLDEN STAR FISH CO. LTD	912	0	912	0.02	0.01
GRIMALDI LINES	145,590	48,643	194,233	3.19	1.18
HAPAG-LLOYD	223,704	131,042	354,746	5.83	2.15
HB SHIPPING	70	0	70	0.00	0.00
HC TRADING	115,656	979	116,635	1.92	0.71
HOEGH AUTOLINERS	4,283	0	4,283	0.07	0.03
I.M.T.	29,398	0	29,398	0.48	0.18

K' LINE	1,539	0	1,539	0.03	0.01
LEONE FISHING CO. LTD	12,023	0	12,023	0.20	0.07
LOUIS FISHING CO. LTD	17,600	0	17,600	0.29	0.11
MAERSK LINE	1,153,469	290,286	1,443,755	23.75	8.74
MEDITERRANEAN SHIPP. CO	591,462	262,582	854,044	14.05	5.17
MESSINA LINES	31,064	15,043	46,107	0.76	0.28
MITSUI O.S.K LINES	26,624	34,407	61,031	1.00	0.37
NEWMONT GH. GOLD LTD	343	0	343	0.01	0.00
NILEDUTCH	17,992	3,653	21,645	0.36	0.13
NIPPON YUSEN KAIsha	1,016	0	1,016	0.02	0.01
NORDEN S/A	27,500	0	27,500	0.45	0.17
NMT LINES	7,463	0	7,463	0.12	0.05
OCEAN FARE CO. LTD	11,664	0	11,664	0.19	0.07
OCEAN NETWORK EXPRESS PTE	18,473	23,511	41,984	0.69	0.25
OLAM GHANA	64,478	0	64,478	1.06	0.39
OLDENDORFF	5,125	0	5,125	0.08	0.03
OTHER	366,370	34,794	401,164	6.60	2.43
PACIFIC BASIN	10,548	0	10,548	0.17	0.06
PACIFIC INTL. LINES	156,556	78,798	235,354	3.87	1.42
PIONEER FOOD CANNERY LTD	5,083	0	5,083	0.08	0.03
PRECIOUS COLDSTORE LTD	9,725	0	9,725	0.16	0.06
SAFMARINE	0	169,644	169,644	2.79	1.03
SCANSHIP GH LTD	0	321	321	0.01	0.00
SEVENLOG	115,563	2,685	118,248	1.94	0.72
SHELL INTERNATIONAL	4,200	0	4,200	0.07	0.03
TRUSTLINK VENTURES LTD	9,240	0	9,240	0.15	0.06
UNILIVER GH. LTD	4,868	0	4,868	0.08	0.03
UNIVERSAL AFRICA LINE	4,195	3,178	7,373	0.12	0.04
UNITED ARAB SHIPP. CO	34	0	34	0.00	0.00
VITOL SA	25,508	0	25,508	0.42	0.15
VOLTA RIVER AUTHORITY	301	0	301	0.00	0.00
WE 2 SEAFOODS CO. LTD	29,270	0	29,270	0.48	0.18
YARA GH. LTD	7,131	0	7,131	0.12	0.04
YORK OVERSEAS	70,100	0	70,100	1.15	0.42
ZIM LINE	5,938	0	5,938	0.10	0.04
SUB-TOTAL	4,398,931	1,681,215	6,080,146	100.00	36.80
BREAK BULK					
AFRICA EXPRESS LINE	1,286	0	1,286	0.09	0.01
AFRITRAMP	36	0	36	0.00	0.00
AGROSYNDICATE GH. LTD	14,993	0	14,993	1.06	0.09

ARKAS LINE	13,290	0	13,290	0.94	0.08
B5 PLUS LTD.	9,052	0	9,052	0.64	0.05
CHINA OCEAN SHIPPING	95,227	0	95,227	6.72	0.58
CMA CGM	38,678	0	38,678	2.73	0.23
CONSHIP LINES	66	0	66	0.00	0.00
CONTI GMT SHIPPING	86,095	0	86,095	6.08	0.52
COSCO LINES	2,001	0	2,001	0.14	0.01
EUKOR CAR CARRIERS	26	0	26	0.00	0.00
GOLD STAR LINE	34,488	0	34,488	2.43	0.21
GRIMALDI LINES	11,603	0	11,603	0.82	0.07
HAPAG-LLOYD	60,917	0	60,917	4.30	0.37
HB SHIPPING	127	0	127	0.01	0.00
HC TRADING	99	0	99	0.01	0.00
HOEGH AUTOLINERS	33	0	33	0.00	0.00
I.M.T.	503	0	503	0.04	0.00
MAERSK LINE	334,615	0	334,615	23.61	2.03
MEDITERRANEAN SHIPP. CO	307,405	0	307,405	21.69	1.86
MESSINA LINES	1,940	0	1,940	0.14	0.01
MITSUI O.S.K. LINES	8,942	0	8,942	0.63	0.05
NEWMONT GH. GOLD LTD	24	0	24	0.00	0.00
NILEDUTCH	8,672	0	8,672	0.61	0.05
NMT LINES	66	0	66	0.00	0.00
OCEAN NETWORK EXPRESS PTE	4,898	0	4,898	0.35	0.03
OLAM GH. LTD	47,498	0	47,498	3.35	0.29
OTHER	83,263	0	83,263	5.88	0.50
PACIFIC INTL. LINES	43,326	0	43,326	3.06	0.26
SEVENLOG LTD	204,616	0	204,616	14.44	1.24
UNITED ARAB SHIPP.CO	21	0	21	0.00	0.00
UNIVERSAL AFRICA LINE	1,158	0	1,158	0.08	0.01
ZIM LINE	2,139	0	2,139	0.15	0.01
SUB-TOTAL	1,417,105	0	1,417,105	100.00	8.58
DRY BULK					
AFRICA EXPRESS LINE	9,600	1,863	11463	0.17	0.07
AFRITRAMP	0	762	762	0.01	0.00
BBC CHARTERING	0	9,500	9500	0.14	0.06
CARGILL	27,150	0	27150	0.41	0.16
CARMEUS TRADING	35,489	0	35489	0.53	0.21
CHINA OCEAN SHIPPING	1,933	8,929	10862	0.16	0.07
CIMENTS DE L'ATLAS SA	30,325	0	30325	0.45	0.18
CMA CGM	0	3,019	3019	0.05	0.02

COSCO LINES	672	0	672	0.01	0.00
DANGOTE CEMENT GH. LTD	353,539	0	353539	5.29	2.14
ED&F MAN SHIPPING	60,604	0	60604	0.91	0.37
ESL AFRICA	0	5,000	5000	0.07	0.03
FLOUR MILLS GH. LTD	13,030	0	13030	0.19	0.08
GRIMALDI LINES	0	165	165	0.00	0.00
HAFEN LOGISTICS	0	10,000	10000	0.15	0.06
HAPAG-LLOYD	630	0	630	0.01	0.00
HC TRADING	1,238,383	29,600	1267983	18.97	7.67
I.M.T.	138,163	3,382,225	3520388	52.66	21.30
MAERSK LINE	1,835	17,859	19694	0.29	0.12
MAXAM LOGISTICS	0	5,500	5500	0.08	0.03
MEDITERRANEAN SHIPP. CO.	2,861	18,623	21484	0.32	0.13
MESSINA LINES	841	356	1197	0.02	0.01
NILEDUTCH	16,200	0	16200	0.24	0.10
NORDEN S/A	55,192	0	55192	0.83	0.33
OLDENDORFF	23,914	0	23914	0.36	0.14
OLDENDORFF CARRIERS GMBA	86,490	0	86490	1.29	0.52
OTHER	301,049	106,559	407608	6.10	2.47
PACIFIC BASIN	19,452	0	19452	0.29	0.12
PACIFIC INTL. LINE	440	3,150	3590	0.05	0.02
SCANSHIP GH LTD	0	508	508	0.01	0.00
SEVENLOG LTD	257,187	0	257187	3.85	1.56
SPLIETHORF	0	205,750	205750	3.08	1.25
SIEM SHIPPING	61,037	0	61037	0.91	0.37
UNICARGO	0	37,142	37142	0.56	0.22
UNIVERSAL AFRICA LINES	748	7,500	8248	0.12	0.05
WESTERN BULK CARRIERS AS	60,953	0	60953	0.91	0.37
YORK OVERSEAS	33,000	0	33000	0.49	0.20
SUB-TOTAL	2,830,717	3,854,010	6,684,727	100.00	40.45
LIQUID BULK					
ALPHAPETRO	22,964	0	22,964	0.98	0.14
AVNASH IND. GH. LTD	5,685	0	5,685	0.24	0.03
BLUE OCEAN	261,516	0	261,516	11.17	1.58
BLUE OCEAN/ALFAPETRO	2,800	0	2,800	0.12	0.02
BOST	44,369	24,158	68,527	2.93	0.41
BP OIL INTERNATIONAL LTD	1,205,329	0	1,205,329	51.46	7.29
CHINA OCEAN SHIPPING	199	0	199	0.01	0.00
CIRRUS	65,606	0	65,606	2.80	0.40

CIRRUS/EBONY	92,483	0	92,483	3.95	0.56
CMA CGM	1,292	0	1,292	0.06	0.01
EBONY OIL & GAS	65,812	0	65,812	2.81	0.40
FUELTRADE	55,361	0	55,361	2.36	0.34
FUELTRADE/BLUE OCEAN	14,853	0	14,853	0.63	0.09
GNPC	11,288	0	11,288	0.48	0.07
GLENCORE ENERGY	62,786	0	62,786	2.68	0.38
HAPAG-LLOYD	60,668	0	60,668	2.59	0.37
HC TRADING	73	0	73	0.00	0.00
I.M.T.	14,502	0	14,502	0.62	0.09
INCHCAPE SHIPPING SERV.	12,500	0	12,500	0.53	0.08
MAERSK LINE	1,519	0	1,519	0.06	0.01
MEDITERRANEAN SHIPP. CO.	1,538	0	1,538	0.07	0.01
MONJASA DMCC	5,826	0	5,826	0.25	0.04
OTHER	126,697	119,866	246,563	10.53	1.49
P.W.S.L.	7,297	0	7,297	0.31	0.04
PACIFIC INTL. LINE	1,010	0	1,010	0.04	0.01
PLATON GAS OIL GH. LTD	7,553	0	7,553	0.32	0.05
SHELL INTERNATIONAL	19,137	0	19,137	0.82	0.12
TEMA OIL REFINERY	19,902	0	19,902	0.85	0.12
VITOL SA	7,500	0	7,500	0.32	0.05
SUB-TOTAL	2,198,067	144,024	2,342,091	100	14.17
GRAND TOTAL	10,844,820	5,679,249	16,524,069	100.00	100.00

TABLE 13 PERFORMANCE OF SHIPPING AGENTS IN GHANA'S SEABORNE TRADE - JAN - SEPT. 2018

IMPORT AND EXPORT - TEMA - TAKORADI					
	IMPORT	EXPORT	TOTAL	% SHARE / TRADE TYPE	%SHARE
LINER					
ADVANCED MARITIME TAKORADI	172	0	172	0.00	0.00
AFRICA CARGO CENTRAL LTD	490	0	490	0.01	0.00
A&J SHIPPING SERVICES	30,085	0	30,085	0.49	0.18
AMT LINES	0	18	18	0.00	0.00
ANDIPEX CO. LTD	52,776	0	52,776	0.87	0.32
ANTRAK GH. LTD	44,539	18,467	63,006	1.04	0.38
AR RAHMANI SHIPPING LTD	4,620	0	4,620	0.08	0.03
ARKAS GH. LTD	27,758	65,679	93,437	1.54	0.57
BAJ FREIGHT TEMA	41,941	0	41,941	0.69	0.25
BLUE FUNNEL GH. LTD	54,035	0	54,035	0.89	0.33
CMA CGM GH. LTD	181,743	233,511	415,254	6.83	2.51
COMEXAS GH. LTD	29,287	6,831	36,118	0.59	0.22
CONSOLIDATED SHIPPING AGENCIES LTD	59,640	0	59,640	0.98	0.36
DAMCO LOGISTICS GH. LTD	152,470	0	152,470	2.51	0.92
DOLPHIN SHIPP. SERVICES	11,643	0	11,643	0.19	0.07
FAIRPOINT BUSINESS TEMA	2,475	0	2,475	0.04	0.01
GLOBAL CARGO & COMMODITIES	93,478	0	93,478	1.54	0.57
GMT SHIPPING LTD	1,138	0	1,138	0.02	0.01
GREEN LOGISTICS LIMITED	913	0	913	0.02	0.01
GRIMALDI GH. LTD	139,859	45,025	184,884	3.04	1.12
HAFENAGENTUR GHANA LTD	4,686	0	4,686	0.08	0.03
HAPAG-LLOYD GH. LTD	186,333	95,055	281,388	4.63	1.70
HASS LOGISTICS	27,450	13,799	41,249	0.68	0.25
HULL BLYTH GH. LTD	134,151	1,014	135,165	2.22	0.82

INCHCAPE SHIPP. SERVICES GH. LTD	83,761	0	83,761	1.38	0.51
INTERMODAL SHIPP. AGENCY GH. LTD	124,822	0	124,822	2.05	0.76
ISAG LTD	0	89,753	89,753	1.48	0.54
KHUDA SERVICE	22,536	0	22,536	0.37	0.14
KOYANKS COMPANY LIMITED	2,189	0	2,189	0.04	0.01
MACRO SHIPPING LTD TAKORADI	19,180	0	19,180	0.32	0.12
MAERSK GH. LTD	1,153,469	290,286	1,443,755	23.75	8.74
MAP SHIPPING LTD	1	0	1	0.00	0.00
MARITIME AGENCIES	1,763	0	1,763	0.03	0.01
MARITIME OVERSEAS GH LTD	0	1,803	1,803	0.03	0.01
MARINE AND ENERGY SERVICES GH LTD	268	0	268	0.00	0.00
MIDLAND INTERNATIONAL GHANA LIMITED	4,027	0	4,027	0.07	0.02
MOL GHANA LTD	26,624	34,407	61,031	1.00	0.37
MSCA GH. LTD	591,462	262,582	854,044	14.05	5.17
NAVITRANS GHANA LTD	1,058	0	1,058	0.02	0.01
OCEAN NETWOR EXPRESS GH. LTD	18,473	23,511	41,984	0.69	0.25
OIL & MARINE AGENCIES	67,247	35,987	103,234	1.70	0.62
PIL GHANA LTD	156,556	78,798	235,354	3.87	1.42
PORTS MARINE LTD	7,463	0	7,463	0.12	0.05
SAFMARINE	0	169,644	169,644	2.79	1.03
SCanship GHANA LIMITED	397,646	125,792	523,438	8.61	3.17
SDV GH. LTD	2,341	0	2,341	0.04	0.01
SEVENLOG LTD	193,936	1,070	195,006	3.21	1.18
SHARAF SHIPPING AGENCY LIMITED	7,815	0	7,815	0.13	0.05
SILVERMARITIME GH. LTD	4,290	0	4,290	0.07	0.03
STARDEX MARINE CONSULT	12,453	0	12,453	0.20	0.08
SUPERMARITIME GHANA LIMITED	213,057	88,184	301,241	4.95	1.82
TRAMSCO SHIPPING TEMA	4,751	0	4,751	0.08	0.03
UNITED ARAB SHIPPING AGENCIES	34	0	34	0.00	0.00

SUB-TOTAL	4,398,902	1,681,216	6,080,118	100.00	36.80
BREAK BULK					
AFRICA CARGO CENTRAL LTD	27,594	0	27,594	1.95	0.17
ANTRAK GH. LTD	2,534	0	2,534	0.18	0.02
ARKAS GHANA LTD TEMA	5,084	0	5,084	0.36	0.03
BAJ FREIGHT TEMA	258	0	258	0.02	0.00
BLUE FUNNEL GH.	10,329	0	10,329	0.73	0.06
CONSOLIDATED SHIPPING AGENCIES LTD	66	0	66	0.00	0.00
COMEXAS GHANA LIMITED	9,861	0	9,861	0.70	0.06
CMA CGM	38,678	0	38,678	2.73	0.23
DAMCO LOGISTICS GH. LTD	1,871	0	1,871	0.13	0.01
FACULTY LOGISTICS LTD	10,000	0	10,000	0.71	0.06
GLOBAL CARGO & COMMODITIES	55,498	0	55,498	3.92	0.34
GMT SHIPPING LTD	94,547	0	94,547	6.67	0.57
GRIMALDI GHANA LTD.	11,344	0	11,344	0.80	0.07
HAFENAGENTUR GHANA LTD	0	0	0	0.00	0.00
HAPAG-LLOYD GH. LTD	59,015	0	59,015	4.16	0.36
HULL BLYTH GH. LTD	9,356	0	9,356	0.66	0.06
INCHCAPE SHIPPING SERVICES	5,197	0	5,197	0.37	0.03
INTERMODAL SHIPP. AGENCY GH. LTD	36,627	0	36,627	2.58	0.22
MAERSK GH. LTD	334,615	0	334,615	23.61	2.03
MAP SHIPPING LTD	20,000	0	20,000	1.41	0.12
MOL GH. LTD	8,942	0	8,942	0.63	0.05
MARINE AND ENERGY SERVICES GH LTD	82	0	82	0.01	0.00
MSCA GH. LTD	307,405	0	307,405	21.69	1.86
OCEAN NETWORK EXPRESS GH. LTD	4,898	0	4,898	0.35	0.03
OIL & MARINE AGENCIES	1,902	0	1,902	0.13	0.01
PIL GHANA LTD	43,326	0	43,326	3.06	0.26
PORTS MARINE LTD	66	0	66	0.00	0.00

SCANSHIP GH LTD	89,061	0	89,061	6.28	0.54
SEVENLOG LIMITED	204,616	0	204,616	14.44	1.24
SHARAF SHIPPING AGENCY LTD	1	0	1	0.00	0.00
SILVERMARITIME GH. LTD	15,000	0	15,000	1.06	0.09
SUPERMARITIME GH. LTD	2,350	0	2,350	0.17	0.01
UNITED ARAB SHIPPING AGENCIES GHANA	21	0	21	0.00	0.00
WATER FRONT ALL SERVICES LTD	6,993	0	6,993	0.49	0.04
SUB-TOTAL	1,417,136	0	1,417,136	100.00	8.58
DRY BULK					
AFRICA CARGO CENTRAL LTD	635	2,744	3,379	0.05	0.02
ANTRAK GHANA LTD	2,653	0	2,653	0.04	0.02
BLUESEA MARITIME AGENCY	0	18,692	18,692	0.28	0.11
BLUESEA MARITIME GH .LTD	0	18,450	18,450	0.28	0.11
BOCS GH. LTD	0	10,000	10,000	0.15	0.06
CMA CGM GH. LTD	0	3,019	3,019	0.05	0.02
COMEXAS GHANA LIMITED	16,948	7,500	24,448	0.37	0.15
DAMCO LOGISTICS GH. LTD	81,000	0	81,000	1.21	0.49
GLOBAL CARGO & COMMODITIES	57,500	0	57,500	0.86	0.35
HAPAG LLOYD GHANA LTD	630	0	630	0.01	0.00
HASS LOGISTICS GH. LTD	8,501	41,562	50,063	0.75	0.30
HULL BLYTH GH. LTD	1,294,895	29,600	1,324,495	19.81	8.02
INCHCAPE SHIPPING SERVICES	40,048	0	40,048	0.60	0.24
MACRO SHIPPING GH. LTD	0	680,007	680,007	10.17	4.12
MAERSK GHANA LTD	1,835	17,859	19,694	0.29	0.12
MAP SHIPPING LTD	66,062	0	66,062	0.99	0.40
MSCA GH. LTD	2,861	18,623	21,484	0.32	0.13
PIL GHANA LTD	440	2,007	2,447	0.04	0.01
SCANSHIP GH. LTD	2,605	9,118	11,723	0.18	0.07
SEVENLOG LTD	711,504	0	711,504	10.64	4.31
SIFAX AGENCIES GH. LTD	166,440	0	166,440	2.49	1.01

STAR MARITIME GH. LTD	0	9,500	9,500	0.14	0.06
SUPERMARITIME GH. LTD	211,071	2,985,327	3,196,398	47.82	19.34
UMAL SHIPPING AGENCY GH. LTD	129,599	0	129,599	1.94	0.78
WESTERN FREIGHT AND LOGISTICS LTD	35,490	0	35,490	0.53	0.21
SUB-TOTAL	2,830,718	3,854,008	6,684,726	100.00	40.45
<u>LIQUID BULK</u>					
BLUESEAS SHIPPING SERVICES LTD	1,504	0	1,504	0.06	0.01
BULKSHIP & TRADE LTD	132,611	0	132,611	5.66	0.80
CMA CGM	1,292	0	1,292	0.06	0.01
DADOO MARITIME	0	8,664	8,664	0.37	0.05
DAMCO LOGISTICS GH. LTD	5,826	0	5,826	0.25	0.04
HAPAG LLOYD GHANA LTD	995	0	995	0.04	0.01
HULL BLYTH GHANA	73	0	73	0.00	0.00
INCHCAPE SHIPPING SEVICES	1,270,405	19,717	1,290,122	55.08	7.81
MAERSK GH. LTD	1,520	0	1,520	0.06	0.01
MARINEMOR CONSULT LTD TEMA	7,553	0	7,553	0.32	0.05
MSCA GH. LTD	1,538	0	1,538	0.07	0.01
MULTI PLAN GH. LTD	3,000	0	3,000	0.13	0.02
OIL & MARINE AGENCIES	723,888	18,168	742,056	31.68	4.49
PIL GH. LTD	1,010	0	1,010	0.04	0.01
SCANSHIP GHANA LIMITED	199	0	199	0.01	0.00
SEVENLOG GH. LTD	0	55,000	55,000	2.35	0.33
STARDEX MARINE CONSULT	1,500	0	1,500	0.06	0.01
SUPERMARITIME GH. LTD	36,048	42,474	78,522	3.35	0.48
TIGER HAULAGE SHIPPING AGENCY LTD	4,293	0	4,293	0.18	0.03
ULTIMATE BEIGE LOGISTICS LTD TEMA	4,809	0	4,809	0.21	0.03
SUB-TOTAL	2,198,065	144,023	2,342,088	100.00	14.17

GRAND TOTAL	10,844,822	5,679,247	16,524,069	100.00	100.00
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